BELIEVE, BELONG, BECOME



PROSPECTUS 2022

AFFILIATED TO SAVITRIBAI PHULE PUNE UNIVERSITY ACCREDITED BY NBA | APPROVED BY AICTE



Shree Chanakya Education Society's

INDIRA SCHOOL OF BUSINESS STUDIES

www.indiraisbsmba.edu.in

Believe, Belong, Become

ISBS always tries to help students to make a place where young people can belong and feel welcome to transform the next journey.

The OECD Programme for International Student Assessment (PISA) offers a unique opportunity to study student engagement across several countries. This report examines several questions concerning students' participation and sense of belonging. These two aspects of student engagement are considered important, not only because of their relationship with student learning but also because they represent a disposition toward schooling and lifelong learning.

At ISBS we hold that our school should provide students with a deep sense of belonging to a caring community, the belief in themselves and their unbounded potential and the opportunities to become more than they thought was possible.

Believe

We help our students to discover their innate potential for greatness and we strive to enable them to believe they can aspire to great heights and achieve remarkable success. Our students can reach any university or career they desire.

Belong

ISBS is a community where all students are accepted as they are and are enabled to discover more of themselves and to grow into the person they wish to be.

Become

We deliver a knowledge-rich curriculum that ensures we fulfil two essential elements of education. Firstly, our students gain qualifications that enable them to choose their career and path in life. Secondly, we help our students to become profoundly human by helping them to engage with the greatest that has been thought and said. At ISBS we believe that education is a vehicle to a better life.





About ISBS

Indira School of Business Studies (ISBS), Pune, was established under the aegis of Shree Chanakya Education Society (SCES). Shree Chanakya Education Society began as a trust in 1994, under the visionary leadership of Dr. Tarita Shankar, with an explicit vision to provide sustainable impetus to the corporate and entrepreneurial abilities in the youth. Unrelenting initiatives by the management team at Indira led to the creation of multi-disciplines such as Management, Information Technology, Pharmacy, Commerce, Science and Engineering. All this growth is enabled and sustained by the expertise and exertions of Prof. Chetan Wakalkar, Group Director, Indira Group of Institutes, whose commitment and concern for students' development stands unmatched. SCES has grown steadily and today boasts of several Institutes, having more than 12,000 students, from all over India pursuing multidisciplinary graduate and post-graduate programs. The Institutes managed by SCES have maintained high academic standards and have successfully provided trained manpower to the diverse industry sectors of the country. Indira School of Business Studies (ISBS) was established as a professional school to meet the growing needs of the business sector with an idea to bridge the gap between the 'Campus and Corporates'. In a short span of time, the programs of the Institute were approved by AICTE and ISBS established its presence in Pune as a premier business educational institute. The curriculum design, and methodology utilized, coupled with technology for teaching keeps the students abreast of the trends in the field of business and assure greater articulation of the same.

ISBS ranked 28th among the "Best B- Schools in India 2020" in a survey conducted by Business India Magazine. ISBS has also been awarded for "Best Institute Overall" in 11th Innovation Education Leadership Award 2019 presented by DNA. Further, ISBS was included in the Top 150 best Business Schools in the survey conducted by the Times of India in the year 2022. It is indeed a matter of pride for an institute to be acknowledged by such reputed forums. ISBS believes that the emerging global environment requires professional graduates to be equipped with sufficient knowledge and confidence to face tough and competitive scenarios. The current global economy has created an environment where managers have to face greater situational challenges; predict and handle the impulses of the market and provide better quality products and services.

NBA Accredited

MBA Program at ISBS has been accredited in the year 2019 by National Board of Accreditation (NBA).

NIRF Ranking

ISBS features in the "Top 100 Management Institutes in India" according to the National Institutional Ranking Framework 2019 (NIRF)



0ur **Vision & Mission**

Vision - IGI

"To create a centre of academic excellence in the field of Management and IT education, with the purpose of fulfilling the industry requirements through holistic development of future performers who are also good human beings and possess the right knowledge, skill sets and attitude towards their work and life."

Mission - IGI

To promote a learning environment that welcomes and honors men and women from diverse cultures for involving themselves in intellectual inquisitiveness, and explore knowledge dimensions for future applications in industry, business and life.

- To develop managers and entrepreneurs in the field of management and IT, who can serve as engines of national and global economic growth and innovation.
- To foster strategic alliances with industry for research and its application.
- To inculcate ethical, social and moral values in all our stakeholders which is the basis of humane social order.

Vision - ISBS

"To become a preferred Business School for Students, Faculty and Industry."

Mission - ISBS

- To promote a learning environment for students from diverse cultures and engage them in globally relevant knowledge dimensions for future applications in the Industry, Business and Life.
- · To provide research-oriented learning environment for
- To foster alliances with industry.
- To promote ethical and social values as a basis of humane social order.

Program Educational Objectives (PEOs)

- · Provide opportunity for application oriented learning in the field of business management to enhance decision making and leadership skills for managing dynamic business environments.
- Engaging faculty in research and training to impart current business trends to students to enhance their analytical and critical thinking.
- Forge industry and academic interface for student's exposure to manage the dynamics of business management.
- Expose students to various community centric initiatives to foster sensitivity for work ethics and human values.

Program Outcomes (POs)

- Apply knowledge of management theories and practices to solve business problems.
- · Foster analytical and critical thinking abilities for data based decision making.
- Ability to develop Value Based Leadership.
- Ability to understand, analyze and communicate global, economic, legal, and ethical aspects of business.
- · Ability to lead themselves and others in the achievement of organizational goals, contributing effectively to a team environment.



Key Driving Forces at ISBS



Student-driven clubs and committees

Industry driven interactive education

Problem-solving practical teaching methods

Students connect through faculty mentors

Consulting and Industry guidance through experts

Highly qualified faculties with rich industry and research experience

Guided internship and industry visits

Specialization choice with unique major and minor areas

Strong corporate connections providing support to get placed in industry giants

Student research exposure with faculties

Academia rich resources such as IT infrastructure, Multimedia library, English language lab, Wi-fi Connectivity

International connect with working on live project with other students from different countries – X culture

Specialised training and skill development programs under IESEP - Making Students Industry Ready

- OZONE Consultancy by Yugma (Near Job ready rather Interview Ready) -Business News Analysis, Company Specific Personal Interviews, Group Discussion etc.
- Stratecent Consulting Career development programs by Industry Rich people
- Proton Training solutions Conducts Aptitude Training
- Various certification courses Domain and other certifications for each specializations
- Mentoring Sessions
- Personality Development and Communication workshop
- Speakathon

The **Roots...**



Chairperson's Message

Pursuit of Management Education at Indira Group of Institutes has been an inspiring journey. With over two decades of existence, Indira strongly believes in the power of education to transform the youth. The philosophy, governance and values of the business are witnessing a sea change and plenty of its repercussions are already being witnessed across the globe. Indira embraces these changes and epitomizes matching innovation in curriculum. Such transformational efforts lead our aspiring managers to become professionals who develop capabilities to lead in dynamic environment. Quality being the bottom line for every industry, Indira has never lost sight of the fact that for India to forge ahead in its drive towards economic supremacy in the world, it is the quality of our people who drive it that matters the most.

And quality, as the cliché goes, is never an accident but an article of faith, and the entire faculty team at Indira embodies such dedication to quality. The Indira Group has proven itself on this count and has no intention of resting on its laurels. Indira offers holistic and transformative learning experiences, designed and delivered by experts from industry and academia. While the curriculum keeps the programs contextually abreast, innovative pedagogies inspire applicationoriented learning. Indira strives to create good human beings and not just professionals. With the confidence that our intentions have matched our efforts, I wish you the very best in the future.

DR. TARITA SHANKAR

Chairperson Indira Group of Institutes, Pune



Dear Aspiring Leaders,

The business environment is fast-changing, and its dynamics are far more demanding to remain competitive. The global economy is undergoing a digital wave & experiencing newer ways to engage with their customers. Emerging technologies, including the Internet of Things (IoT), Virtual Reality (VR) and Artificial Intelligence (AI) are enabling societal shifts as they seismically affect economies, values, identities and possibilities for future generations.

The core of the business is people, and the core of people are the selfmotivated teams and self- belief. The journey from belief to become is arduous but not sufficient. To sustain success, consistency as a trait must be built into our behavior and for that, we need to belong where we are included, accepted by the context and larger world that we are going to encounter.

Indira Group of Institutes 28 year's legacy represents the trust of all our thousands of students and stakeholders in 'IGI'. Our experienced team is geared up for shaping your future, keeping pace with the rapidly changing global economy. Welcome to ISBS for a life-defining learning experience.

Best always.

PROF. CHETAN WAKALKAR

Group Director and Managing Trustee Indira Group of Institutes, Pune



Director's Message

Dear Students,

I welcome you to Indira School of Business Studies.

As we look at evolving trends in the recent past, the inflection point ahead of us becomes apparent. The increasing focus on changing business demands, evolving consumer attitudes, and impactful technologies such as 5G, nextgeneration IoT, Edge Computing, and more, appear to be just around the corner for some and already a reality for others.

Such environment will naturally bring forth questions in your mind about what you can do to survive, recover, thrive, and be ready for the 'new normal'. The increasing usage of digital technologies in times of crisis is not new. Yet, the scale at which it happened in the recent past has been unprecedented.

Likewise, efforts taken by ISBS to make that shift happen in campus for our students, and the speed with which we aligned our efforts to deliver seamless online learning for our students, was sometimes close to heroic. Each time we took measures to let students stay and continue learning at home, ISBS explored the uptake of digital tools and platforms, enabling students to become proficient in the usage of these. Internet traffic peaked for Indira but being always technology savvy, brought about such smooth integration.

DR. RENU BHARGAVA

Indira School of Business Studies, Pune

Management Advisory Board

Management Advisory Board steers the efforts in furthering the mission and goal of an Institute. Board members provide advice on strategic planning and developing the Institute's reputation locally, nationally and globally as leaders in business education. As a visible and influential body in the community, the board acts as a conduit to link individuals, resources and opportunities to the Institute. Through their leadership positions in respective industries and communities, board members garner support for the research, teaching and service initiatives of the Institute. The Management Advisory Board comprises of individuals who have distinguished themselves in their careers and who are recognized leaders in their professions and communities. The members are known for their ability to synthesize information and place it within the appropriate social, environmental and economic context. The strength and diversity of the membership is representative of the business communities that Indira School of Business Studies serves.



Mr. Chetan Wakalkar

Group Director Indira Group of Institutes VP/Member Trustee



Mr. B.S. Guha

Erstwhile CEO Tata Yazaki Member Industry



Dr. Renu Bhargava

Director Indira School of Business Studies Convener/ Secretary



Mr. Sandeep Raut

Founder and CEO Going Digital Member Industry



Ms. Madhuri Sathe

Executive Director Corporate Relations Indira Group of Institutes Member IGI



Mr. Frederick Sidney Correa

Senior Associate VP Darashaw & Company Private Limited Member Industry



Mr. Prashanth Nayak

Managing Director Yazaki India Private Limited Member Industry



Dr. Komal Singh

Deputy Director Indira School of Business Studies **Member Academics**



Mr. Shantanu Sharma

Frstwhile V. P. Tech Mahindra Member Industry



Dr. Manmohan Vyas

Dean Indira School of Business Studies **Member Academics**



Mr. Sanjeev Kotnala

Erstwhile President -Marketing Communication Bhaskar Group, Mumbai Member Industry



Mr. Kevin Pereira

Associate Director - India & APAC **Emeritus** Member Alumni



Ms. Renuka Krishnan

Erstwhile AVP **KPIT Cummins** Member Industry



Mr. Kashish Jain

Senior Manager -Corporate Finance Group Aditya Birla Finance Ltd. Member Alumni



Classrooms

Indira School of Business Studies is located in the hub of the path towards the Pune - Mumbai Expressway. ISBS believes in providing an environment that fosters continuous improvement and innovation with related technical support and facilities to enhance student learning and faculty effectiveness. Some distinctive features of over a 7000 sq. ft built-up campus include: Modern Classrooms, Seminar Halls, Syndicate Rooms and Tutorial Centers with complete Wi-Fi connectivity make teaching and learning a memorable experience for the faculty and students. Each classroom is fitted with projection television, overhead projectors and white boards.

Information Technology (IT) Infrastructure

ISBS attempts to ensure the availability of state-of-theart IT infrastructure which enables effective delivery of teaching learning processes. Following are the details of IT infrastructure and its utility on campus:

Well-equipped Computer Lab

ISBS has well equipped computer Lab with 100% LAN connectivity. Lab is effectively used in teaching-learning process by both Faculty and Staff.

Network Resources

Leased Line and Wi-Fi facility is available on campus for seamless connectivity for users. All Classrooms have been equipped with Surveillance camera and Wi-Fi Access Points. OneDrive (previously SkyDrive), which is a Microsoft's service for hosting files in the "cloud" Office Online services, is also available for all Outlook users.

Software Resources

Based on the requirement, licensed software has been installed across campus for students and Faculties. Updated Anti-virus protection is available in all systems for data security. Latest Software tools like SPSS, SPSS AMOS, Power BI and Prowess and the like have been installed the in computer lab.

English Language Lab

A language lab is a place where the students at ISBS learn English Grammar. We have tools, equipment, chemicals, and specimens in our science labs. Similarly, in English language Lab, ISBS has a number of tools which teach and guide the students to learn and practice language. Language lab is the software that enhances the skills of a student, which are necessary for a corporate career. Language lab teaches English and enhances ability to Listen, Speak, Read and Write. Listening and Speaking are skills that require massive practice. In India, English is second language. It is a foreign language. We at ISBS believe the students need to learn and understand the language. Not many around us and in our society speak English. So the students do not get ample opportunities to listen and speak and practice. To improve skill in English language one must listen and speak in an order and follow the system. English Language Lab at ISBS helps in achieving the objective.

Multimedia Library

Library is digitally available to students for their reference books within the campus. The IT Infrastructure also covers the latest licensed software for Designing and Simulation Projects, Statistical Analysis and Project Presentation. Security (physical & data access) within the campus is administered via surveillance cameras and data access policies implemented via various servers using Microsoft Technology.



Gym & Fitness Centre

Indira has developed a modern and well-equipped Gymnasium and Fitness Center for the students, which is managed by a full-time Fitness Instructor. We strongly believe that in today's fast-paced and stressful business environment, it is imperative to maintain 100% physical fitness. Gym, yoga and aerobics form the key components of our Fitness Program. Fully equipped gymnasium and health centers have trained Individuals to conduct sessions in yoga, art of living, aerobics and other forms of the physical fitness regime for students and faculty members.

Auditorium

Conference Rooms and Auditoriums accommodating over 1000 students are a highlight for the Industry and Academic interface of national and internationally acclaimed speakers. The auditoriums are well equipped with infrastructure to accommodate the recent technological innovations for live streaming of various events that are conducted by Indira School of Business Studies

Student's Residence Facility

Indira boasts of one of the largest hostel facilities among post-graduate education Institutes in Maharashtra. A modern, 300 student capacity hostel with excellent amenities and mess facility has been provided for the boys & girls. Students opting to stay in the hostel have to book their room at the earliest, as allotment is on a first come basis.

Learning Management System

A well-established LMS allows ISBS to follow a student centric approach, increases engagement and student collaboration, gives flexibility and room for pedagogical experimentation to faculty and most important – it involves all stakeholders to be part of the teaching-learning process. At ISBS, there exist two such major Software platforms which assist in achieving efficiency in functioning and provide administrative and academic data for smooth and quick decision making. Inpods is an LMS, digital technology for collaborative learning and used for sharing study material, and administering assessments.

Medical Facility

Medical well-being of students is taken seriously by ISBS. At the time of admissions, medical tests are conducted for students and records are maintained. Students are required to submit details of any medical condition they may be suffering from, for the purpose of providing timely medical support when needed. We do maintain certain medical facilities at ISBS are First aid facility / Room, Availability the of Ambulance, etc. ISBS has an association with Aditya Birla Hospital for providing medical care for students and Professional experts guide students on a healthy lifestyle and suggest line of treatment in case of any ailment.

Sports

ISBS believes that physical fitness is essential for the mental well-being of students. Therefore, students are provided with platforms to pursue their sporting passion and to make themselves better team players. Sports Committee constituted for this purpose organizes various sports events which is a combination of outdoor and indoor games. The committee also organizes a regular fitness regime for students encompassing work out at the campus gymnasium, and yoga sessions and besides encourages students to participate in various intercollege competitions organized by different B-Schools.

Sports Facilities

• Indoor : Table tennis / Chess / Carrom

• Outdoor: Basketball / Volleyball / Football / Cricket /

Athletics / Outdoor Management Training

Gym and Fitness center

The Morning Context Campus Subscription

TMC publishes the best writing on the internet, business, and chaos. They provide one long form story every weekday, delivered to your inbox at 8 am, along with newsletters on diverse subjects every day at 4 pm in the evening. The Morning Context is a digital media company where they publish stories on the Internet, business, and chaos. It is the best long-form business journalism you can get your hands on in India. TMC is read by thousands of paying subscribers. Subscribers include individuals and institutions ranging from A91 Partners, Seguoia, MakeMyTrip, Naspers, DSG Consumer Partners, INSEAD, Indian Institute of Management, NALSAR Law College, Indian School of Business, Freshworks, Nexus Venture Partners, Netflix, OYO, Stellaris Venture Partners, Blume Ventures, Spotify, New York Times, Financial Times, among several others. Readers read it to understand the world of business better so they can make informed decisions, which impact their work and life pursuits. With this institute subscription user's access to everything they do:

- Over 250 original long reads every year
- Complete access to its archives
- Access to all of its premium newsletters.

They publish sharp at 8 AM & 4. PM - Monday to Saturday.

Some of our **Guest Speakers**

who have enlightened students and shared their life and corporate learnings with ISBS students

Mr. Puneet Raman

Founder Prowisdom Growth Pvt. Ltd.

Mr. Devdatta Mandore

Director Web Clincher

Ms. Pooja Carpenter

Freelancer

Mr. Shalabh Sharma

Process Manager eClerx Service Ltd

Dr. Bhakti Ekbote

Life Coach

Mr. Prem Mirchandani

Associate VP Infosys

Mr. Chandrakant Kamane

General Manager HR Jyothy Labs

Ms. Mugdha Shivapurkar

Founder
Secret Ingredient

Mr. Minochar Patel

Founder Director Ecole Solitaire

Mr. Sai Naidu

Manager Ak Capital Services Ltd.

Mr. Praveen Mishra,

Sr. Procurement Manager AB InBEV India LTD

Mr. Abhayraj Chavan

Consultant Starategy Analysis India

Ms. Aarti Pawar

Team Lead
Credit Suisse

Mr. Dhruv Agrawal

Director Auto press India Pvt. Ltd. Partner Sensory Solutions

Mr. Shantanu Sen Sharma

Co-Founder and Leadership Coach Ozone Consultants Pvt. Ltd.

Mr. Rohit Warman

Trainer SEBI & NISM

Dr. Mansi Phadke

Project Consultant & Economist

Mr. Vaibhav Shinde

Freelancer

Mr. Abhijeet Jagtap

Asst Manager Zamil Steels

Ms. Namrata Mandloi

Freelancer

Mr. Nikhil Bhaskaran

Founder 0 O's

Ms. Aseema Kulkarni

CA

Mr. Milind Marathe

Professor
Sinhgad Institute of
Management and
Computer Applications

Mr. Aniket

Trainer Proton

Mr. Rishi

Trainer
Vikalp Foundation

Mr. Frank Wang

President Thena Capital Taiwan

Mr. Charles Streegan

President PT Pacific Furniture, Indonesia

Mr. Steven Myers

Founder & CEO
YATCO - The Official MLS of
Yachting

Ms. Tasha Jamaluddin

Managing Director Epcon Industrial System

Ms. Dayala Dagher Hayeck

*Manging Director*NATCO

Mr. P Krishanmurthi

Ex Global Head HUL

Mr. Sridhar Rajagopal

Director - Sales & Mktg.
OTIS

Mr. Venkatesh Kidambi

G. Head DM & CRM: Kimberly-Clark

Mr. Mukul Varshney

Director Corporate Affairs John Deere

Dr. Samir Kapur

*Director*Adfactors PR

Mr. Karan Vir Puri

Business Head Udaan Express

Mr. Rishikar Krishna

AVP - CC & Brand Aditya Birla Group

Mr. Vishnu Kasara VP-Sales & Mktq

Zuventus Healthcare Ltd.

Mr. Shailesh Bedarkar

AVP & Head
CAI: IDBI Intech

Mr. Abhijit Dixit

VP - Marketing HDFC Bank

Mr. Rajesh Nair

Founder & CEO EarnWealth

Mr. Sujit Jain

Chairman & MD
Netsurf Communication
Pvt. Ltd

Mr. Girish Deshpande

Angel Invester

Mr. Nitesh Rajdeo

Freelance faculty of Marketing

Mr. Srinivas Chundru

founder Vans group

Mr. Atul Nevase

Senior Manager Tech Mahindra

Mr. Ravardhan Tather

Founder XED Intellect

Mr. Sanket Deshpande

Research Analyst BCG



linked to Corporate Requirements

Marketing Specialisation

- Marketing Forum | AI/ML in Sales & Marketing Mr. Prasad Murty Entrepreneur
 - Overview of Fintech industries Mr. Keshav Shukla Business Analyst-TATA Digital
 - I AI/ML in Sales & Marketing Mr. Prasad Murty Entrepreneur
 - I Youtube Marketing Mr. Arpit Khurana Co-Founder NSDM India
 - Insurance Mr. Deelip Barshikar Freelancer
 - Youtube Marketing Mr. Arpit Khurana Co-Founder NSDM India
 - Workshop: Customer **Relationship Management** Ms. Priya Chaddha





HR Specialization

HR Specialization Guest Sessions

Guest Sessions and workshops provide a chance to interact with experts from the corporate field and ISBS is a firm believer that by conducting these guest sessions students tend to learn more about the latest trends and new skills related to their concerned subjects, by focusing & discussing about relevant topics. At ISBS, along with textbooks and academic syllabus, students do research and learn on their own, which boosts their confidence, performance, and productivity.

HRM Forum

- I Certification workshop -**Compensation & Reward Management** Mr. Kingshuk Founder - Learning Kosh
- **Employee Rights & Benefits** Mr. Aman Agrawal Merchandise Analyst Operations, Landmark Group
- Labour Law Compliance Adv. Rajesh Beedkar
- I Guest Session Mentoring & Coaching Ms. Mugdha Shivapurkar Founder The Secret Ingredient

Finance Specialization

While inductive learning methodology is an effective way to inculcate and implement knowledge. The wisdom of industry experts is also crucial in the learning process of students. We at ISBS, follow a combination of practical learning and industry insights. We invite experts from the industry to share their knowledge, experience and wisdom with our students. Some guest sessions conducted for finance specialization students:

Finance Forum

I Financial Modelling Mr. Sameer Gunjal Founder - Ennovate Solutions

Overview of **Fintech industries** Mr. Keshav Shukla Business Analyst - TATA Digital

I Advance Workshop On **Derivatives Prof. Suyog Chachad**

Founder Millonminds Consultancy

Insurance Mr. Deelip Barshikar Freelancer

NISM - Mutual Fund Distributors Certification **Prof. Shweta Camma**





OSCM Specialization

Operation Excellence Programme

I Business Management System Mr. Kaivalya Kandalgaonkar Fouunder Equters Academy

Business Management System Mr. Atul Nevase Senior Manager Tech Mahindra (Eqters Academy)

Digital Business Certification workshop

A Guest session was conducted for the students of MBA Batch 2021 -23 by the founder of ShunyaOS Mr. Nikhil Bhaskaran.

Student Learnings

- Digital Landscape
- The impact of technology on businesses across sectors
- Digital Payments including Cryptocurrency
- Internet of Things and how is it shaping our future.



Visiting Faculty At ISBS

- Prof. Atul Newase
 Productivity Management
- **Prof. Hema Anand**Written Analysis and Communication Lab
- Prof. Ashutosh Zunjur
 Operations & Supply Chain Management
- Prof. Prashant Alekar
 Supply Chain Management
- Prof. Ronak Shah Aptitude
- Prof. V. Srinivasan
 Services Operations Management I
- Prof. Puneet Raman
 Start Up and New Venture Management

- Dr. Ashutosh Gadekar Financial Management
- Prof. Rohit Ranade
 Direct Taxtion
- Prof. Anand Deo Strategic Management
- Dr. Vishal Thelkar Decision Science
- Prof. Punam Aswani
 Verbal Communication
- Prof. Sudhindra Mujumdar
 Economic Analysis for Business Decision

Full-Time Faculty Members

Dr. Renu Bhargava

Director/ Professor B.A, MPM, Ph.D. **Specialization**: HR Experience: 30 Years

Dr. Komal Singh

Dy. Director/ Professor B. Com, M. Com, Ph.D., UGC NET **Specialization**: Finance **Experience**: 20 Years

Dr. Manmohan Vyas

Dean/ Associate Professor B.Com, MBA (Finance), MBA (HR), Ph.D.

Specialization: Finance & HR Experience: 14 Years

Dr. Abhijit Bobde

Asst. Professor B. Pharm, MBA, Ph.D. **Specialization**: Marketing Experience: 21 Years

Dr. Sumit Roy

Associate Professor B.Sc., PGDM (Marketing), DIP (Training) and Development) M.A. (Philosophy), M.A. (Sociology), M.A. (Phycology), M.Phil., Ph.D.

Specialization: Marketing Experience: 30 Years

Dr. Kalpana K. Deshmukh

Asst. Professor B.Sc., MBA, Ph. D. **Specialization:** HR Experience: 12 Years

Prof. Mangesh Sanap

Asst. Professor B.E (Computer), MBA, DMEIM, Ph.D. (Pursuing)

Specialization: Operations **Experience**: 22 Years

Dr. Tausif Mistry

Asst. Professor B. Pharma, MBA, UGC NET, Ph.D. **Specialization**: Marketing Experience: 11 Years

Dr. Mrityunjay Kumar

Asst. Professor B. Sc., MBA, M. Phil, Ph. D. **Specialization:** Marketing Experience: 11 Years

Dr. Manisha Maddel

Asst. Professor BCS, MCS, MBA, Ph.D. (Computer Management) **Specialization**: Operations Experience: 16 Years

Prof. Trupti Joshi

Asst. Professor B. Com., MBA (Finance), M. Com., (Accountancy), Ph.D. (Pursuing) **Specialization:** Finance Experience: 15 Years

Dr. Arvind Burande

Asst. Professor BBA, MBA, Ph.D.

Specialization: Marketing Experience: 13 Years

Prof. Umesh Gramopadhye

Asst. Professor BA. LLB(Gold Medallist), LLM, MPM, MBA, M.Phil. (Pursuing) **Specialization:** HR & Law Experience: 14 Years

Prof. Tanay Kurode

Asst. Professor BBA, MBA, Certified Fin. Planner (CFP), Ph.D. (Pursuing)

Specialization: Finance Experience: 8.5 Years

Dr. Malti Chijwani

Asst. Professor BMS, MMS, Ph.D. **Specialization**: Finance Experience: 9 Years

Prof. Amrita Karnawat

Asst. Professor BBS, MBA, Ph.D. (Pursuing) **Specialization:** Finance Experience: 8 Years

Prof. Purva Shirish Agarwal

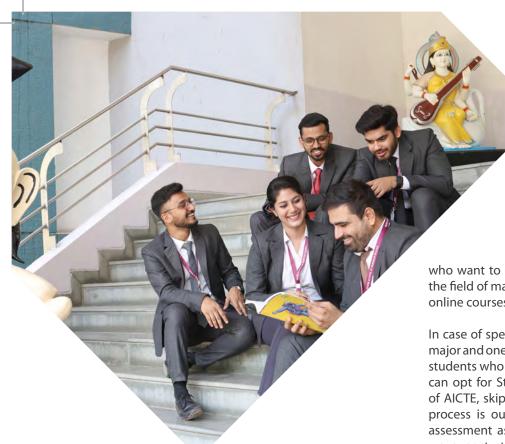
Asst. Professor B. Pharma., MBA, PGDCR **Specialization**: Marketing **Experience:** 4 Years

Prof. Anuja Limbad

Asst. Professor B.com., M.com., Ph.D. (Pursuing) **Specialization:** Finance

Experience: 4 Years





Master of Business Administration

Program Structure (Intake - 120)

The new MBA program offered by SPPU from this year, is an Outcome Based Education and Outcome-Based Assessment program. The outcome-based education implies there is a performer (student) and the focus is on the performance of the students, not the activity or task to be performed. The new curriculum takes MBA program to the next level. The program can be completed in four semesters and the curriculum is based on Choice Based Credit and Grading System. The syllabus offers a wide choices for students to opt for various courses based on their interest, aptitude and career goals. The programme enables a student to obtain a degree by accumulating the required number of credits prescribed for the course. The program has well defined five Programme Educational Objectives (PEOs), Five Programme Outcomes (POs) and Programme Specific outcomes (PSOs) for the specialization courses, which are to be developed by respective institutes. The Choice Based Credit System provides the students with an academically rich, highly flexible, learning system, blended with abundant provision for skill development and practical orientation. The curriculum, in addition to regular courses, is equipped with various types of courses to cater to the different intellectual levels of students. Foundation courses are for those students who are seeking basic abilities of that subject like accounting, economics etc. Enrichment courses are courses for students who want to go beyond the syllabus and in areas of their interest. The alternative study credit courses are courses for students

who want to do an independent study of their choice in the field of management through innovative/live projects, online courses like MOOCs etc.

In case of specialization, students have the option of one major and one minor specialization from the given list. Also, students who are interested in pursuing entrepreneurship can opt for Start-up: Launching and Sustaining Program of AICTE, skipping elective courses. Also, the assessment process is outcome-based assessment. Outcome based assessment asks teachers to first identify what it is that we expect students to be able to do once they have completed a course.

We offer following specialisation to students

- Marketing Management
- Financial Management
- Human Resource Management
- Operations Management

Note:

- The specialization chosen by students will be governed by the rules and regulations as prescribed by SPPU from time to time.
- Institute may offer ONLY SELECT specializations based on industry needs, faculty strength & competencies, student demand, employability potential, etc.
- Institute MAY NOT offer a specialization if a minimum of 20% of students are not registered for that specialization.
- The Institute MAY NOT offer an elective course if a minimum of 20% of students are not registered for that elective course.

Major Specialization + Minor Specialization Combination

- 1. For a Major + Minor Specialization combination the learner shall complete
 - a) Major Specialization Courses: Total 9
 - (4 Subject Core courses and 5 Subject Elective courses)
 - b) Minor Specialization Courses: Total 4
 - (2 Subject Core courses and 2 Subject Elective courses)
- 2. For a Major + Minor Specialization combination the learner shall earn
 - a) Major Specialization Credits : Total 22 (12 Credits from Subject Core +
 - Minimum 10 Credits from Subject Electives) b) Minor Specialization -Credits : Total 10
 - (6 Credits from Subject Core +
 Minimum 4 Credits from Subject Electives)

- 3. The 10 credits of the MINOR specialization shall be from a single specialization, out of which 6 credits shall be mandatorily earned through the Subject Core Courses.
- 4. The Major + Minor specialization combination is OPTIONAL.
- 5. Students shall be permitted to opt for ANY Major + ANY Minor specialization combination, subject to institutionalnorms and guidelines, issued from time to time.
- 6. A student opting for Major + Minor specialization combination shall opt for Foundation Courses / Enrichment Courses / Alternative Study Credit Courses ONLY in lieu of Generic Elective (GE - IL) Courses.
- 7. Institutes may stipulate additional criteria of minimum SGPA / CGPA, number of backlogs, expectations about specific graduation discipline for students who wish to take up a specific specialization / specific major minor combination. Such criteria may also involve the potential employability criteria for a particular specialization

Options & Guidelines for Choice of Specialization

- 1. Students can opt for a single specialization (i.e. Major Only - 4 choices)
- 2. Students can opt for a two specializations (i.e. Major + Minor Combination -1 (Major) + 8 (Minor) choices)

- 3. Specializations which are offered ONLY as MINOR shall be offered in SECOND YEAR ONLY. (4 choices)
- 4. Courses for the Minor specialization shall be taken up in the SECOND YEAR ONLY (in either Sem III or Sem IV or in a combination of Sem III and IV).
- 5. The Major specialization of a student shall be determined by the Subject Core (SC) courses and the Subject Elective (SE - IL) courses chosen in Sem II.
- 6. All courses (Subject Core (SC) courses and the Subject Elective (SE - IL) courses) chosen in Sem II shall belong to the same specialization.
- 7. The learners shall generally complete 6 Subject Core courses (2 each in semester II, III, IV) and 7 Subject Elective courses (2, 3, 2 each in semester II, III, IV respectively). In this case he /she shall be awarded MBA (Functional Area Specialization) degree, e.g. MBA (Marketing), MBA (Finance), etc.
- 8. The learners shall complete 4 Subject Core courses and 5 Subject Elective courses of Major specialization and 2 Subject Core courses and 2 Subject Elective courses of Minor specialization. In this case he /she shall be awarded MBA (Functional Area Specialization Major + Functional Area Specialization Minor) degree, e.g. MBA (Marketing + Finance), etc.

GENERIC CORE (GC) COURSES - 3 Credits Each

50 Marks CCE, 50 Marks ESE

| Course No. | Course Code | Course | Semester |
|------------|-------------|--|----------|
| 101 | GC - 01 | Managerial Accounting | I |
| 102 | GC - 02 | Organizational Behaviour | I |
| 103 | GC - 03 | Economic Analysis for Business Decisions | I |
| 104 | GC - 04 | Business Research Methods | T |
| 105 | GC - 05 | Basics of Marketing | I |
| 106 | GC - 06 | Digital Business | Ī |
| 201 | GC - 07 | Marketing Management | II |
| 202 | GC - 08 | Financial Management | II |
| 203 | GC - 09 | Human Resources Management | II |
| 204 | GC - 10 | Operations & Supply Chain Management | II |
| 301 | GC - 11 | Strategic Management | III |
| 302 | GC - 12 | Decision Science | III |
| 303 | GC - 13 | Summer Internship Project* | III |
| 401 | GC - 14 | Enterprise Performance Management | IV |
| 402 | GC - 15 | Indian Ethos & Business Ethics | IV |

^{*} Six Credits

GENERIC ELECTIVES UNIVERSITY LEVEL (GE - UL) COURSES - 2 Credits Each

00 Marks CCE, 50 Marks ESE

| Course # | Course Code | Course | Semester | |
|----------|--|--|----------|--|
| | An | y 3 courses to be selected from the following list in Semester I | | |
| 107 | GE - UL - 01 | Management Fundamentals | I | |
| 108 | GE - UL - 02 | Indian Economy | I | |
| 109 | GE - UL - 03 | Entrepreneurship Development | I | |
| 110 | GE - UL - 04 | Essentials of Psychology for Managers | 1 | |
| 111 | GE - UL - 05 | Legal Aspects of Business | I | |
| 112 | GE - UL - 06 | Demand Analysis & Forecasting | I | |
| | An | y 3 courses to be selected from the following list in Semester II | | |
| 207 | GE - UL - 07 | Contemporary Frameworks in Management | II | |
| 208 | GE - UL - 08 | Geopolitics & World Economic Systems | II | |
| 209 | GE - UL - 09 | Start Up and New Venture Management | II | |
| 210 | GE - UL - 10 | Qualitative Research Methods | II | |
| 211 | 11 GE - UL - 11 Business, Government & Society | | | |
| 212 | GE - UL - 12 | Business Process Re-engineering | II | |
| | Any | y 3 courses to be selected from the following list in Semester III | | |
| 306 | GE - UL - 13 | International Business Economics | III | |
| 307 | GE - UL - 14 | International Business Environment | III | |
| 308 | GE - UL - 15 | Project Management | III | |
| 309 | GE - UL - 16 | Knowledge Management | III | |
| 310 | GE - UL - 17 | Corporate Governance | III | |
| 311 | GE - UL - 18 | Management of Non-profit organizations | III | |
| | Any | y 2 courses to be selected from the following list in Semester IV | | |
| 405 | GE - UL - 19 | Global Strategic Management | IV | |
| 406 | GE - UL - 20 | Technology Competition and Strategy | IV | |
| 407 | GE - UL - 21 | Cyber Laws | IV | |
| 408 | GE - UL - 22 | Corporate Social Responsibility & Sustainability | IV | |

GENERIC ELECTIVES INSTITUTE LEVEL (GE - IL) COURSES - 2 Credits Each

50 Marks CCE, 00 Marks ESE

| Course No. | Course Code | Course | Semester |
|------------|--------------|--|----------|
| | Maxir | num 3 courses to be selected from the following list in Semester I | |
| 113 | GE - IL - 01 | Verbal Communication Lab | I |
| 114 | GE - IL - 02 | Enterprise Analysis & Desk Research | I |
| 115 | GE - IL - 03 | Selling & Negotiation Skills Lab | I |
| 116 | GE - IL - 04 | MS Excel | I |
| 117 | GE - IL - 05 | Business Systems & Procedures | I |
| 118 | GE - IL- 06 | Managing Innovation | I |
| 119 | GE - IL- 07 | Foreign Language - I | I |
| | Maxir | mum 1 course to be selected from the following list in Semester II | |
| 213 | GE - IL - 08 | Written Analysis and Communication Lab | II |
| 214 | GE - IL - 09 | Industry Analysis & Desk Research | II |
| 215 | GE - IL - 10 | Entrepreneurship Lab | II |
| 216 | GE - IL - 11 | SPSS | II |
| 217 | GE - IL - 12 | Foreign Language - II | II |

SUBJECT CORE (SC) COURSES: SPECIALIZATION - MARKETING MANAGEMENT (MKT)

3 Credits Each, 50 Marks CCE, 50 Marks ESE

| Course No | Course Code | Course | Semester |
|-----------|--------------|---------------------------------|----------|
| 205 MKT | SC - MKT- 01 | Marketing Research | II |
| 206 MKT | SC - MKT- 02 | Consumer Behaviour | II |
| 304 MKT | SC - MKT- 03 | Services Marketing | III |
| 305 MKT | SC - MKT- 04 | Sales & Distribution Management | III |
| 403 MKT | SC - MKT- 05 | Marketing 4.0 | IV |
| 404 MKT | SC - MKT- 06 | Marketing Strategy | IV |

SUBJECT CORE (SC) COURSES: SPECIALIZATION - FINANCIAL MANAGEMENT (FIN)

3 Credits Each, 50 Marks CCE, 50 Marks ESE

| Course No | Course Code | Course | Semester |
|-----------|---------------|--|----------|
| 205 FIN | SC - FIN - 01 | Financial Markets and Banking Operations | II |
| 206 FIN | SC - FIN - 02 | Personal Financial Planning | II |
| 304 FIN | SC - FIN - 03 | Advanced Financial Management | III |
| 305 FIN | SC - FIN - 04 | International Finance | III |
| 403 FIN | SC - FIN - 05 | Financial Laws | IV |
| 404 FIN | SC - FIN - 06 | Current Trends & Cases in Finance | IV |

SUBJECT CORE (SC) COURSES: SPECIALIZATION - HUMAN RESOURCE MANAGEMENT (HRM)

3 Credits Each, 50 Marks CCE, 50 Marks ESE

| Course No | Course Code | Course | Semester |
|-----------|--------------------|---|----------|
| 205 HR | SC-HRM-01 | Competency Based Human Resource Management | II |
| 206 HR | SC-HRM-02 | Employee Relations & Labour Legislation | II |
| 304 HR | SC-HRM-03 | Strategic Human Resource Management | III |
| 305 HR | SC-HRM-04 | HR Operations | III |
| 403 HR | SC-HRM-05 | Organizational Diagnosis & Development | IV |
| 404 HR | SC-HRM-06 | Current Trends & Cases in Human Resource Management | IV |

SUBJECT CORE (SC) COURSES: SPECIALIZATION -OPERATIONS & SUPPLY CHAIN MANAGEMENT (OSCM)

3 Credits Each, 50 Marks CCE, 50 Marks ESE

| Course No | Course Code | Course | Semester |
|-----------|-------------|-------------------------------------|----------|
| 205 OSCM | SC-OSCM-01 | Services Operations Management - I | II |
| 206 OSCM | SC-OSCM-02 | Supply Chain Management | II |
| 304 OSCM | SC-OSCM-03 | Services Operations Management - II | III |
| 305 OSCM | SC-OSCM-04 | Logistics Management | III |
| 403 OSCM | SC-OSCM-05 | E Supply Chains & Logistics | IV |
| 404 OSCM | SC-OSCM-06 | Industry 4.0 | IV |

Note: The syllabus mentioned above is subject to change as per the guidelines by SPPU

MBA PROGRAMME STRUCTURE: THE BASIC PROGRAMME STRUCTURE SHALL BE AS DEPICTED BELOW

COMPULSORY CORE COURSES (GENERIC (GC) + SUBJECT (SC) + Summer Internship Project SIP)

| | Course # | Semester I | | Semester II | | Semester III | | Semester IV | Credits | CCE Marks | ESE Marks |
|---|-------------|------------|---|-------------|---|--------------|---|-------------|---------|--------------|--------------|
| | 1 | GC - 1 | 1 | GC - 7 | 1 | GC - 11 | 1 | GC - 14 | | | |
| | 2 | GC - 2 | 2 | GC - 8 | 2 | GC - 12 | 2 | GC - 15 | 66 | | |
| Α | 3 | GC - 3 | 3 | GC - 9 | 3 | GC -13 (SIP) | 3 | SC - 5 | | | |
| A | 4 | GC - 4 | 4 | GC - 10 | 4 | SC - 3 | 4 | SC - 6 | Credits | | |
| | 5 | GC - 5 | 5 | SC - 1 | 5 | SC - 4 | | | :23 | 1050 | 1050 |
| | 6 | GC - 6 | 6 | SC - 2 | | | | | | 2100 | |

GENERIC ELECTIVE COURSES (UNIVERSITY LEVEL) – GE - UL

| | 7 | GE UL - 1 | 7 | GE UL - 4 | 6 | GE UL – 7 | 5 | GE UL - 10 | 0 | | | |
|---|---|-----------|---|-----------|---|-----------|---|------------|------------|-----|-----|--|
| В | 8 | GE UL - 2 | 8 | GE UL - 5 | 7 | GE UL – 8 | 6 | GE UL - 11 | 22 redi | 0 | 550 | |
| | 9 | GE UL - 3 | 9 | GE UL - 6 | 8 | GE UL – 9 | | | ts | 550 | | |

GENERIC / SUBJECT ELECTIVE COURSES (INSTITUTE LEVEL) - GE - IL / SE - IL

| | 10 | GE IL - 1 | 10 | GE IL - 4 | 9 | SE IL -3 | 7 | SE IL -6 | | 0 | | |
|---|----|-----------|----|-----------|----|----------|---|----------|----|----------------|------|-------------|
| (| 11 | GE IL - 2 | 11 | SE IL -1 | 10 | SE IL -4 | 8 | SE IL -7 | | 22 Tredits | 550 | 0 |
| | 12 | GE IL - 3 | 12 | SE IL -2 | 11 | SE IL -5 | | | | ts . | 550 | |
| | 12 | | 12 | | 11 | | 8 | | 43 | 110 Credits | 1600 | 1600 ESE |

FOUNDATION COURSES (OPTIONAL)

| | Foundation 1 | Foundation 7 | | | |
|---|--------------|------------------|--|-----------|--|
| | Foundation 2 | Foundation 8 | | 0 | |
| | Foundation 3 | Foundation 9 | | to 10 | |
| D | Foundation 4 | Foundation 10 | | 0 Credits | |
| | Foundation 5 | | | its | |
| | Foundation 6 | | | | |

ENRICHMENT COURSES (OPTIONAL)

| | EMMENT COOKSES (OF HOMAE) | | | | | | | | | | | | |
|---|---------------------------|------------------|------------------|------------------|---------|--|--|--|--|--|--|--|--|
| | Enrichment 1 | Enrichment 7 | Enrichment 11 | Enrichment 13 | | | | | | | | | |
| | Enrichment 2 | Enrichment 8 | Enrichment 12 | Enrichment 14 | 0 to 1 | | | | | | | | |
| Е | Enrichment 3 | Enrichment 9 | | | 14 (| | | | | | | | |
| | Enrichment 4 | Enrichment 10 | | | Credits | | | | | | | | |
| | Enrichment 5 | | | | | | | | | | | | |
| | Enrichment 6 | | | | | | | | | | | | |

ALTERNATIVE STUDY CREDIT COURSES (OPTIONAL)

| | ASCC 1 | ASCC 4 | ASCC 7 | ASCC 10 | 0 0 | |
|---|--------|--------|--------|---------|------------------|--|
| F | ASCC 2 | ASCC 5 | ASCC 8 | ASCC 11 | to 2 2 redits | |
| | ASCC 3 | ASCC 6 | ASCC 9 | | ts 2 | |

Admission Procedure

The MBA program at Indira School of Business Studies (ISBS) is affiliated to Savitribai Phule Pune University. Admissions to the MBA course are done as per the rules & regulations framed by the Directorate of Technical Education, (DTE), Maharashtra State.

The details of various dates (schedules) are published by DTE in their information brochure and are available on their website. Interested candidates must regularly visit the DTE website: www.dtemaharashtra.gov.in for eligibility, procedure & participation in the Common Admission Process also referred as CAP.

Candidates are advised to do their registration for the Admission Process with DTE, get their documents verified at designated Facilitation Centers (FC) allotted by DTE. After the examination process and verification of documents, DTE will prepare the final merit list. Once the final merit list is published by DTE then the aspiring candidates needs to fill the preference form for admitting to their preferred institute for MBA program. The DTE will publish the allotment list for admission considering the preferences filled by the candidate and the candidate merit. On allocation of the institute to the candidate he/ she needs to report to the institute in the prescribed time frame and complete the procedure of admission at the institute.

The Indira School of Business Studies is a part of the CAP process and candidates desirous to get admission at ISBS may give it as their preference. However, please note that the allotments (Round Wise) are done by DTE.

The Indira School of Business Studies DTE Code is MB6460 & the Choice Code for Admission is 646010110. For specific queries one should personally visit ISBS Admission Cell in the campus.



Fee Structure -**MBA Fees Regulating Authority**

The fee for the MBA program is finalized annually by the Fees Regulating Authority, Mumbai, India. It is subject to change as per the decision of the Authority. Refund of Tuition, Development and other fees after cancellation of admission secured through CAP rounds, Institute level round(s) and Vacancy Round of admissions is as per All India Council for Technical Education (AICTE) and Directorate of Technical Education (DTE), Mumbai's guidelines. The Final Fees as per Fees Regulating Authority, Mumbai for the Academic Year 2022 - 23 is as follows.

Note: Final fees for the Academic Year 2022 - 23 is subject to change as per the Fee Regulating Authority.

| Category | Tuition Fees (Rs.) | Development Fees (Rs.) | Total Fees (Rs.) |
|---|----------------------------|------------------------|------------------|
| Open | 2,21,240 | 28,760 | 2,50,000 |
| OBC | 1,10,620 | 28,760 | 1,39,380 |
| EBC (Open category, subject to Income and Domicile certificate) | 1,10,620 | 28,760 | 1,39,380 |
| Other than above category like VJ/NT/SBC | 0 | 28,760 | 28,760 |
| EWS | 1,10,620 | 28,760 | 1,39,380 |
| J & K | 2,21,240 | 28,760 | 2,50,000 |
| TFWS | 0 | 28,760 | 28,760 |
| ST | 0 | 0 | 0 |
| SC | 0 | 0 | 0 |
| PWD | As per respective category | | |

Fee Payment Schedule

1st Year - Full Fees to be paid at the time of admission,

2nd Year - Full fees to be paid prior to commencement of second academic year

Fees Payment Mode: Demand Draft: In favor of "Indira School of Business Studies (MBA)" payable at Pune. Online

Payment Method also accepted. Indira School Of Business Studies MBA

Account No.: 00070350013289

Bank: HDFC BANK LTD

Address: LAUKIK APARTMENTSGROUND FLOOR, PLOT NO 3, CTS NO 870 BHANDARKAR ROAD PUNE MAHARASHTRA 411 004

Branch: PUNE - LAW COLLEGE ROAD

Residential facility is available for both Girls & Boys Approximately ₹1,16,700 per Academic year including food & accommodation.

For further information contact

For Boys Hostel - Mr. Nitin Phadatare (020-66168150), For Girls Hostel - Ms. Sheetal Todkar (020-66168222)

For All Hostel Students: Aforesaid hostel fees details are approximate and it is subject to change. If the aforesaid hostel fee is revised then it will be intimated to students at the time of confirming their admission in hostel.

List of documents required

to confirm/approval of Admission and for Scholarship of the Govt. of Maharashtra

- ✓ DTE / FC document verification letter
- ✓ DTE allotment letter (if admitted through CAP)
- ✓ Entrance score card
- ✓ Domicile certificate & Nationality certificate
- ✓ Income Certificate issued by the Competent Authority of Govt. of Maharashtra (mandatory for scholarship)
- √ Ration Card (mandatory for scholarship)
- ✓ Caste Certificate for other than open category (if applicable)
- ✓ Caste Validity Certificate (if applicable)

- ✓ Non-Creamy layer (if applicable)
- ✓ 10th Marksheet
- √ 12th Marksheet / diploma all Marksheets
- ✓ Graduation / Bachelor's Degree -All Years/Sem's Marksheets
- ✓ Graduation / Bachelor's Degree Passing certificate
- ✓ LC /TC after completion of Graduation / Bachelor's Degree
- ✓ Gap affidavit on Rs. 100 stamp (If gap in education after Graduation)
- √ Copy of Aadhar Card
- Copy of Aadhar linked Bank Account details (for scholarship)
- ✓ Other few documents may be required at the time of admission, as per DTE/University/AICTE/SWO guidelines published from time to time

Vidya Lakshmi Portal



View, apply and track

YOUR EDUCATION LOAN IN 3 EASY STEPS

Apply Now

https://www.vidyalakshmi.co.in/

Vidya Lakshmi is a first of its kind portal for students seeking Education Loan. This portal has been developed under the guidance of Department of Financial Services (Ministry of Finance), Department of Higher Education (Ministry of Education) and the Indian Banks Association (IBA). The portal has been developed and being maintained by NSDL e-Governance Infrastructure Limited. Students can view, apply and track their education loan applications to banks anytime, anywhere by accessing the portal.







Through IESEP, We provide varied industry-oriented exposure to students so that they can challenge themselves and learn about a new world that comes with a lot of challenges in itself.

IESEP is a comprehensive program and thus the inputs are systematically spread across all the four semesters of the MBA Program.

Semester I

Focus is on fundamental competencies of the students viz communication skills, General awareness, Business News Analysis (BNA), and basic inputs on GD and PI and aptitude skills.

Semester II

Focus shifts on imparting domain related skills through customized IESEP inputs. Prime focus of this semester is to build domain expertise that is achieved through organizing specialized workshops, giving detailed knowledge of different sectors and placement related inputs especially GD/PI training.

Semester III and IV

The focus areas are primarily around placement specific inputs. Extensive training is provided on group discussions, personal interviews, and company related inputs.

Semester - I

- · General Management
- Communication Basics
- GD & PI Orientation
- · Book Review I
- Extra-Curricular -Club & Committees
- Specialization Inputs
- · Business News Analysis
- Aptitude Orientation

Semester - II

- Domain Knowledge
- · Specialization Certifications & Workshops
- GD & PI Orientation
- Pre-SIP Inputs
- · Book Review II
- Personality Development
- · General Business Awareness
- Aptitude Session
- · How to carry digital review
- Sector deep dive

Semester - III

- · Domain Knowledge
- · GD & PI Practice
- · Placement Inputs
- Aptitude Practice
- Sector Deep Dive
- Business News Analysis

Semester - IV

- Domain Knowledge
- Placement Inputs

Placements Inputs

Apart from inputs like GD-PI training, skill enhancements, placement inputs cover all the activities focusing on enhancement in the employability of the students like Last Mile Training (LMT), revision of Fundamentals, any current trends in industry or any other company-specific inputs. The LMT is designed with an aim to provide a industry-specific insights to the students companies on campus and the profiles offered by the employers. This LMT enhances the overall performance of the student during the recruitment process which ultimately increase the chances of the candidate's final placement. At ISBS the LMT has provided through the institute alumnus working with such organizations those who are for the campus.

| Last-Mile Training conducted for MBA -2020-22 | | | | | | |
|---|-------------|--------------------------------|----------------------|-----------|-------------|----------------------------|
| Sr. No. | Sector | Topic | Resource person | Date | No of hours | Companies / Sector covered |
| 1 | Consultancy | Versant Test | Prof. Hema Anand | 06-Sep-21 | 2 | Deloitte (All profiles) |
| 2 | Recruitment | Interview Prep How I cracked | Ms. Aishwarya Sharma | 25-Sep-21 | 2 | Catenon |
| 3 | Consultancy | Interview Prep How I cracked | Ms. Chaitali Vedak | 01-Oct-21 | 1.5 | Deloitte KS |
| 4 | Consultancy | Interview Prep How I cracked | Ms. Pooja Thakur | 01-Oct-21 | 1.5 | Deloitte US Tax |
| 5 | Consultancy | Deloitte - RFA Profile | Mr. Shankar Iyer | 01-Oct-21 | 1.5 | Deloitte RFA |
| 6 | Consultancy | Interview Prep How I cracked | Ms. Sonam Singh | 03-Oct-21 | 1.5 | PwC |
| 7 | Consultancy | Interview Prep How I cracked | Mr. Pratik Deshmukh | 07-Oct-21 | 1 | Deloitte RFA |



Ozone Consultancy by Yugma Vans Skilling

Ozone Education Consultants is a consortium of seniorlevel professionals from the industry who contribute their two cents towards development of Management Education in India and bridge the gap between Industry & Institutes.

The mentors have developed two unique modules "One on One" and "One on Many" programs for B school. The objective of the program is to enhance the employability coefficient of the students.

The whole array of activities conducted by Ozone from Semester I to III includes - Discovery Interviews to focus on attitude, skills and learnability of students. Sector Overview, which aims at sharing insights about various sectors like Retail, FMCG, IT, Financial Services Engineering and Manufacturing, Consultancy, New Age Digital Companies etc. During these sessions, the Mentor addresses the students about key challenges faced in a particular sector and prepares them for final placement. The Mentor guides the students toward making a right career choice and provides them better understanding of a job role. Individual concerns and queries regarding career in a sector are taken care of. Specialization inputs are provided to the students with the objective to introduce them to different areas of specialization. Students participate in meaningful discussions during these sessions to gain better insights about different domains.

Group Discussions are held with the objective to create an effective managerial scenario for the students. Prelude to Pls session helps the students understand Interview Do's and Don'ts. Pre-SIP inputs are provided to the students to assist them in meeting the expectations of Summer Internship Company in a better way. Sector Deep Dive related to sectors like FMCG, Retailing, Finance, Consultancy etc. It helps students to prepare better for their preferred sector by sharing deeper knowledge of headwinds and tailwinds, trends, recent news, main players and live examples of people working in the sector. Alpha Batch is a novel concept started by Ozone to identify and develop the top 10% of the students. These students are geared to be near "Job Ready" as opposed to be just "Interview Ready". The students are also groomed to make them more capable of getting jobs that offer more challenges and are dream jobs in the campus. The Alpha Batch students are put through Interview rounds like- Improvement Plan Interview and Company Specific Interview.

Personal Interviews are conducted with the objective to make students understand their abilities and to identify their developmental areas. Placement Grading Pls are conducted with the purpose of boosting self-assurance and industry mindfulness within students.

Specialization wise inputs are also provided under Ozone Career Development Program that covers:

(OZONE): Marketing

- Spin Selling and Selling Models
- Digital Transformation
- · ERP basics and how they are used

Human Resource

- Employee Engagement
- Team Building
- Learning and Development
- Performance Management
- HR business partner

Finance

- Finance is Fun with Simulation
- Selling dynamics in BFSI sector

OSCM

- Six Sigma Certification
- Six Sigma Strategy

Minor BA

· How to leverage BA in the FMCG sector

Under these programs, mentors from different companies conduct sessions to train the students in the rigor of corporate environment. These mentors are the specialists in providing training in the areas of B2B marketing, Finance for non-finance, Placement grooming, Employability training and Institute-Industry interactions. To have a mention of few of these mentors

Mr. Girish Kashwani

Founder and CEO - PK consulting

Ms. Sonia Solankke

founder and lead trainer - iExcel studio

Mr. Rabidullah Shaikh

Head HR - Buzzworks Business services Itd

Mr. Srinivas Chundru

Founder - Vans group

Mr. Arindam Mukhopadhyay

Senior management - IT professional Consultant

Mr. Gaurav Vyas

Asst Manager - Bajaj Ltd

Mr. Shantanu Sen Sharma

Co-Founder & Leadership Coach -Ozone Consultants Pvt. Ltd.

Mr. Kaivalya Kandalgaonkar

Lead-Strategic and Governance Projects - Vodafone



Stratecent Consulting

Stratecent Consulting is a strategy and human capital services company. Their services include building capability in Sales, Business Performance Measurement, Balanced Scorecard, Strategy Mapping, Scenario Planning, Leadership Development, Training and Advisory Services. They aim to develop and implement practical, result-oriented solutions.

The Programs offered by Stratecent Consulting are

a) CDP (Career Development Program)

Under CDP, students are given 200 hours of inputs spread across a period of 20-25 days and trained on skills such as SPIN selling, Business Performance Measurement, Negotiation Skills, Strategy mapping

b) AMP (Advanced Marketing Program)

Under AMP, following skills are imparted to the students

- · Digital marketing
- Real time marketing
- Contextual marketing
- New ways of measuring customer satisfaction and life time value
- Pricing and new methods

Additionally, Stratecent Consulting works with the students on CVs, Interview skills and learning related to placements.

The pedagogy of the program includes

- E-learning
- · Video presentation
- Debate
- · Reading and class discussion
- Roleplays

The objectives of AMP are

- To help the students have a deeper knowledge about sales and marketing theory and practice
- To develop knowledge and competence for effective market planning and execution and consultative selling
- Understanding interrelationship of various market mix elements (e.g. Product, Price, Place & Promotion)
- Groom the students for higher roles in sales and marketing function
- Improve students' ability to read, understand and apply concepts relevant to these topics

Proton Training Solution

Proton Training Solutions (PTS Education) is a reputed training academy in Pune for MBA Entrance, BBA Entrance, Law entrance, Study Abroad, Aptitude Training, and Campus Recruitment Training.

Proton's training programs have been designed with a philosophy that any student if given the right kind of guidance, motivation, and training will certainly be able to achieve greater heights.

Modules imparted by Proton

The modules imparted by Proton are different across semesters and include topics like- Calculations Technique & Decimal Fractions, Basics of Verbal Ability, Divisibility, HCF, LCM, Family Tree /Relations, Directions, Coding & Decoding Arrangements, Percentage Applications, Logical deductions, Logical deductions, Arithmetic Applications, Modern Maths, QA workshops, LR workshops, VA workshops etc.

Vikalp Foundation

Aptitude refers to the competency of students to acquire knowledge. With the help of aptitude training ISBS makes students capable of analysing situations in an effective manner. It represents a student's level of competency to perform a certain type of task. Such aptitude tests are often used to assess academic potential or career suitability for students. Such tests are used to assess either mental or physical talent in a variety of domains.

Certification CoursesFrom **Havish** Consultancy

Today data is being generated in almost every aspect of our lives, in all processes and in all industries. Real Challenge is to extract meaningful information from this data for decision-making.

The term 'Industry 4.0' stands for the fourth industrial revolution. Behind the scenes of the world's leading industrial companies, a profound digital transformation is now underway. Industrial leaders are digitizing essential functions and processes. In India as well, we see industrial companies planning to dramatically increase their overall level of digitization. In this era of Digital Transformation, Havish Consultancy provides tech-related certifications such as:

- · Power bi for data analytics and visualization
- · Tableau data visualization for absolute beginners
- Excel vlookup The master guide
- · Pivot table data analysis
- Getting started with excel vba
- Excel financial formulas for beginners
- Excel charts All the charts you will ever need

Business News Analysis

Business News Analysis (BNA) sessions help students identify and analyze the key characteristics of the three most common types of business news articles-straight news, feature and opinion. These sessions help students develop their news literacy and critical thinking skills.

BNA sessions broadly revolve around the following

- Glossary of economics
- · Familiarizing with business terminology
- · Identifying relevant topics in economic times
- Decoding business and economic jargon and how to use them
- To understand and articulate opinions or contemporary issues
- Review and recapitulation of the important news of the week

Examples are shared with students regarding each type of news article, followed by a class discussion. A discussion normally happens around the topics like-the latest budget, latest trends in macroeconomic indicators like inflation, GDP, latest business mergers and acquisitions, new appointments of business heads etc. Tests are conducted on a regular basis to assess students' understanding and awareness of business news.

Analytics is at the core of Industry 4.0 & digital transformation journey.

Following 16 courses on Business Analytics are provided to our students to sharpen their Business Analytic skills:

- Power BI for data analytics and visualization
- Tableau data visualization for absolute beginners
- Excel lookup the master guide
- · Pivot table data analysis
- · Getting started with excel VBA
- · Excel financial formulas for beginners
- · Excel charts all the charts you will ever need
- Excel date functions for data analysis and modelling
- Excel data cleaning and preparation
- · Power query data wrangling
- · Dynamic arrays supercharge your excel formulas
- PowerPoint storytelling with data
- · Python for absolute beginners
- · Python interact with excel
- Python data visualization with seaborn
- · Python web scraping

English Language Lab

From the beginning of the English Language Lab and communication classes, the significance of 4 skills of Reading, Writing, Listening and Speaking are highlighted to the students. These skills not only help the students in better sustenance at the workplace in the future but also assist them in placements in reputed organisations.

Broad topics covered during these sessions are

- Basic spelling of words commonly used in the Business Environment
- Significance of communication skills at the workplace
- How to have better conversations?
- "Parts of speech" etc.

Different types of tests are conducted from time to time. Students are assessed on various parameters revolving around the four skills of reading, writing, speaking and listening. There is a dedicated English Communication Lab which leverages technology in improving the communication skills of the students.

Placement Grading Aptitude and Domain Test

The placement grading aptitude and domain test is essential for all students those who are getting placed through campus. This activity is a part of training as well as grading in placement shortlisting process.

In competitive world mostly company ask aptitude test in preliminary round. Most of the students get eliminated in preliminary round on account of lack in aptitude test.

Test Schedules are as follows

| S. No | Test | Months |
|-------|------------|-----------|
| 1 | Aptitude 1 | September |
| 2 | Aptitude 2 | October |
| 3 | Aptitude 3 | November |
| 4 | Domain 1 | December |
| 5 | Aptitude 4 | February |
| 6 | Aptitude 5 | March |
| 7 | Aptitude 6 | April |
| 8 | Domain 2 | May |

Indira school of Business Studies provides opportunities to the students to get prepare in aptitude and domain by conducting 6 aptitude tests and 2 domain tests.

The test is provided by the Xed Intellect, it is online test and conducted continuously 6 months (i.e. two semester) after taking test, students get result in real time so, that they come to know where they stand.

Personality Development and Communication Workshop

The workshop for students each year is conducted in 2 phases - one in the first semester and the second in the second semester. Additional inputs for the weaker students are arranged to ensure they too are at par in terms of communication skills. These students are shortlisted based on their score in the first semester. Besides communication skills, ISBS aims to nurture and empower its future managers with domain knowledge, by sharpening appropriate soft skills to meet the ever-changing needs of modern globalized business procedures. Programs are process driven with content standardization, validation of execution and with appropriate trainer selection as per the requisite skills.

The Program includes inputs on

- · Goal Setting and Career Planning.
- · Positive Thinking and Motivation.
- Time Management, People Skills, Business Etiquette.
- Personal Grooming, Hygiene and many more.

Group Discussion and Personal Interview

Group Discussion or GD as widely known in the corporate industries is an important part of understanding and learning the individual's team bonding skills, leadership skills and inter - personal skills. To conduct GD, the topics spanning across industries - with emphasis given to the current affairs, socially contextually relevant burning issues and domain topics are brainstormed as part of GD. Industry experts & alumni evaluate the students on set parameters and give personalized recommendations and steps to improve. Personal Interviews and Mock Interviews are conducted for the students by the internal faculty as well as by alumni of ISBS, which helps them prepare well for their internship interviews and their final placements.

Speakathon

Speakathon is a 7 minute prepared speech given by the students on varied topics. The topics given are as varied as

- · My first day in ISBS.
- PM Narendra Modi The Leader
- · Frauds in India.
- My Family
- A feel good incident

There are also some phrases given to the students and they are told to make stories and complete it with the said phrase. This helps the students in their creative ability and also make them think. In this activity, the students are mainly evaluated on five parameters

- Content
- · Story Telling ability
- Grammar
- Body Language
- Voice Modulation

Jargon Mania

Jargon Mania is explanation of various jargons that are used in functional specializations and General Management. The students are given a list of jargons along with their meaning & are suppose to read, understand and make others understand the meaning of that particular jargon.

This activity ensured that the students are well abreast with knowledge and meaning of different terms used in Business Management.



DEAR Books

DEAR is an acronym which stands for Drop Everything And Read. As an MBA student, we expect the students to be aware of the current happenings that are taking place in the nation and across the globe. It is very important from the perspective of an MBA student to know what political, technological & social activities are happening in the world and how will this be affecting their corporate careers later in their life?

This activity also ensures that the students prepare all the notes about a particular industry or a company in which they would like to see themselves working 5 years down the line, cut and paste that news in a book, which is named as DEAR book.

This activity is also linked to academic grading wherein the students are divided into groups and given an industry to be studied and analyzed. The DEAR books help the students in getting some current facts and figures about the industry and ensure that the report prepared contains the latest figures about the industry which helps them in their final placement.







ISBS imparts training to students by organizing visits to the industry. The value addition comes by way of observing the processes within organizations and discussions with representatives of the organization. Such experiences have a lasting impact in the memory of students. Following companies have been visited by our students in the foregone years.

- · Piaggio Vehicles Pvt. Ltd
- Universal Construction
- United Breweries Ltd
- Brintons Carpet Asia Pvt. Ltd.
- Praj Industries
- Kalyani Steel
- Honeywell Turbo Technologies
- · General Motors India Pvt. Ltd
- · Kalyani Maxion wheel
- Forbes Marshall
- Mecc Alte India
- Volkswagen Motors



- Agriculture (MCCIA), Pune
- Federation of Indian Chamber of Commerce & Industry (FICCI), New Delhi
- Confederation of Indian Industries-Young Indians, (CII-Yi), Pune
- National Human Resource Development (NHRD), **Pune Chapter**
- Principles of Responsible Management Education (PRME)
- **Education Promotion Society of India**
- National Entrepreneurship Network (NEN)
- Pune Management Association (PMA)
- Microsoft
- Abu Dhabi University
- **ESDES University-France**
- Mission Apollo
- International Business Simulations (iBizSim)
- **Stratecent Consulting**
- Ozone Education Consultants Pvt. Ltd.
- Rudders RL SPty Ltd, Australia
- **ICICI Securities Ltd**
- Pragati Foundation (NGO)
- IncuCapital
- Enactus, Nottingham, UK
- Synechron Technologies Pvt. Ltd
- **HDFC Bank**
- **ICICI Securities Ltd**
- Deloitte
- Aditya Birla Memorial Hospital
- All India Management Association (AIMA)
- Association of Indian Management Schools (AIMS)

Massive Open Online Courses (MOOCS)

ISBS integrated MOOCs —Massive Online Open Courses in the curriculum. ISBS offer few MOOCs as a compulsory module to students along with certain MOOCs of their choice. MOOC's are a new model for online courses that have guickly gained interest and support in higher education worldwide. MOOCs allow students to complete full courses of study in a non conventional format, a certificate for course completion integrated into programs ISBS already offers. MOOCs are technologies involved courses, which includes video lectures, discussion forums, tests, and assignments. MOOCs are built on efficiency of scale, giving access to the teaching of an excellent professor to thousands of students at once. The lectures, assessments and activities for a course are all conducted online. A MOOC throws open the doors of the professor's classroom, allowing them to teach more than just a few students at a time.

Considering the global demand for online learning and the rapid rise in the number of Indian students enrolling for MOOCs, it is clear that the interest in MOOCs will continue to grow in India. The AICTE has also been advocating incorporating MOOCs in technical courses through "Swayam" Portal. ISBS offers few MOOCs as a compulsory module to students along with certain MOOCs of their choice.

Students Mentoring

ISBS firmly believes in moulding future managers by providing personalized guidance in their development. Towards this end, a mentoring program has been institutionalized to counsel them on the key attributes to become effective managers and future leaders. The program also covers issues connected with the recruitment and selection process of managers and how the students can confidently face such processes.

Simulation Exercises

ISBS conducts Simulation Exercise in association with The Learning Curve Academy. The students learn about financial planning by playing an Online simulation game and attending classroom sessions. The Finance GYM game is an online interactive game, in which the students create and manage a virtual portfolio with real investment products to achieve the financial goals they have been given. By playing this game, they learn the basics of financial planning, including basic financial terminology, tax planning and insurance. Simulation Exercises are also conducted as part of the teaching pedagogy of marketing subjects using Harvard Business Review.

Incubation Cell

Existing students with Business Plans identified with the potential to get converted to start-up companies find a conducive platform at ISBS at pre-revenue stage to get incubated in the Institute and develop their product prototypes and business models before they take it forward as a fully functional small enterprise. ISBS offers students the benefit of available infrastructure, active mentoring and guidance, access to business networks and other resources from the Institute.



Events

@ Indira Group

Prarambh 9.0



"It always seems impossible until it's done."- Nelson Mandela. Virtual Induction Program "Prarambh 9.0" was conducted from 3rd January 2022 to 20th January 2022. The Induction program was designed with the purpose of helping new students to adjust and feel comfortable in the new environment, inculcating in them the ethos and culture of the institution, assisting them to build bonds with other students and faculty members, and exposing them to a sense of larger purpose and self-exploration. A broader list of activities conducted such as follows:

- 1. Lectures by Eminent Personalities.
- 2. Personality Development Workshops
- 3. Mentoring
- 4. Academic Orientation
- 5. Familiarization with Specialisations
- 6. Creative Arts and Culture
- 7. Literary Activity, Management games
- 8. Extra-Curricular Activities in College
- 9. Placement Process Orientation
- 10. Case Study Methodology
- 11. Talent Hunt

This program was a balanced mix of Knowledge, Fun and Activities. Highlights of the Induction program were Motivational sessions, Virtual Campus Tour, and Technical Sessions conducted by several CEO's and CHRO's., virtual Zumba session's, and many more. ISBS welcomes its new Batch that has dreams, hopes and aspirations in their eyes. A bond created at stepping stone of professional journey is meant for life.











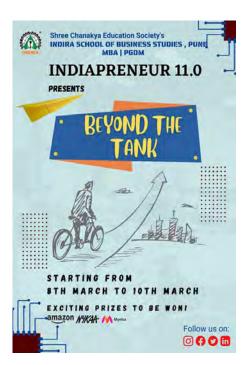
Indiapreneur 11.0

For the Indomitable: Conceptualize | Connect | Create "INDIAPRENEUR 11.0".

This March, ISBS hosted its flagship 11th Annual International Business Plan Competition at Pune - IndiaPreneur.

The theme "Conceptualize | Connect | Create" resonates with the entrepreneurial spirit. The brightest minds from top B- schools and Engineering colleges around the nation came forward to showcase their Business Acuity. Students compete in a sequence of rounds for rolling out the best B-plan idea.

The theme encouraged the students to make an impact on relevant societal issues faced by mankind around the world today, such as mental/physical health, diversity, inclusion and the environment, all by applying their technical skills to create a novel Business Plan. We aim to provide a safe and comfortable environment for undergraduate and graduate students of any background and skill level to participate.









The event prepares the contestants to conceptualize, connect and create a business model that will let their ingeniousness flow and marvel themselves with the potential of unfettered judgement and wisdom, thereby emerging as a conquistador amongst the best minds in India.

The registrations began on 16th December 2021 with free registration. Enrolments closed on 10th February 2022, clocking in 150 + teams registrations and more than 50,000 views.

The participants went through rigorous elimination stages to qualify for the finale which will be held at the ISBS campus, Pune.

The takeaway for the contestants included Professional mentoring for top 25 shortlisted teams, Best-in-class professional guidance, Two-way AC train fare, Hotel accommodation and meals for outstation participants, Cash prize worth more than Rs. 1,00,000 and the winner took home a feature loaded laptop.

The Grand Finale kick started on Saturday, 12th March 2022

To grace the occasion, we had invited Mr. Sujit Jain, Chairman & Managing Director, Netsurf Communications Pvt. Ltd. as our Honourable Chief Guest.

Finale Judges

1. Mr. Rajesh Nair

Founder & CEO
Earn Wealth | Speed Finance | Speed Health

2. Mr. Girish Prakash Deshpande

Angel Investor

Semi Finale Judges

1. Mr. Deakin Daney

Chief Executive Officer Bootstart Co Working

2. Mr. Rohit D Jadhav

Founder

CG Enterprise (MBA Alumni)

3. Ms. Richa Singh

Founder & CEO

Storekaro.com (PGDM Alumni 2005 – 07)

4. Mr. Rohan Wagh

Partner

Bella Casa Interiors (PGDM Alumni 2007 - 09)

5. Mr. Rohit Kawediya

Managing Director & Founder Parksley Global

6. Ms. Vidushi Vijaywergiya

Co-Founder

ISAK Fragrances (Last seen on Shark Tank India)

7. Dr. Prakash Sharma

Founder

PCombinator Head (Start-up Accelerator)

8. Mr. Vishva Shah

Co Founder

VR Entertainers

The winners for IndiaPreneur 11.0 were

- Winner Team Stimuler IIT BHU who took home a cash prize of Rs. 50000 plus a feature loaded laptop
- 1st Runner Up Team Vacsaver KJEI Trinity, Pune who took home a cash prize of Rs 30000
- 2nd Runner Up Team Venticook, College of Engineering
 Technology (Bhubaneshwar) who won Rs. 20000 as cash Prize.

The winner

Team Stimuler and 1st runner up Team Vacsaver also received funding from the Chief Guest Mr. Sujit Jain.

Homecoming - Alumni Meet



The Alumni meet is an event for old relationships to be cherished, celebrated and refreshed and new ones to be formed. It is a time of reflecting, remembering the good old times and memories of the Alumni and looking forward with a sense of purpose and anticipation. We at ISBS organize an Alumni Meet "Homecoming" each year.

On the occasion of Alumni Meet, Alumni Council members and other alumni interacted with Second sem students between 2.00 pm to 3.00 pm and addressed their queries related to career opportunities, higher studies, placement preparation and entrepreneurship.

The event was also glittered by cultural performances done by the present students.

The Alumni showed their willingness to help and partner in various ways. The Meet ended with a sweet hope of Meeting again with Alumni next year, this time hopefully in an offline world.

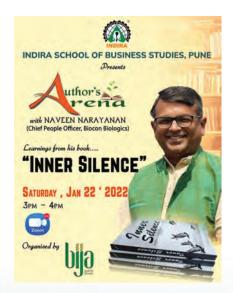
Indira School of Business Studies looks forward for a greater partnership with Alumni in the days to come.



Board Room Talks

"Board Room Talks" – an alumni panel discussion series. Students of ISBS were in conversation with the HR alumni of ISBS to understand how best can one "Bridge the Employability and Skills Gap?". Employability skills are essential for success in any job, especially in this disruptive age of globalization and technological innovation.





Author's Arena

"Books are a uniquely portable magic" - Stephen King

Can words, paragraphs, and fictional worlds be all that great for you and your health? They definitely can be, and reading is a timeless form of entertainment and information.

Mr. Naveen Narayanan, Chief People Officer of Biocon Biologics, will unleash his book 'Inner Silence'. It is a self-help book on Hindu philosophy and spirituality, as the title suggests, the book tries to show the readers a "Window to wisdom, a solitary journey to bliss."





Awards 2021-2022

The 3rd edition of **Dr. Tarita Shankar**

Awards for Excellence conducted on 22nd March 2022 at Hotel Taj Lands' End, Mumbai. An initiative to recognize the contribution by individuals whose exemplary efforts have significantly improved the lives of others."



Indira HR Excellence Award & Conclave - 2021



Indira Group of Institutes (IGI) celebrated "Indira HR Excellence Award & Conclave - 2021" on 23rd October 2021 on the theme "Hi - Tech Hi - Touch".

An annual event wherein IGI recognizes the outstanding contribution of HR Professionals who have steered various organizations globally.





Indira Brand Slam 2022







The 9th edition of the prestigious Indira Brand Slam- Summit & Awards 2021, presented by the Indira Group of Institutes (IGI), Pune was held on the 26th of February 2022 in a dazzling way with various events on campus.

Indira Brand Slam is a top-tier Marketing and Branding annual event featuring a confluence of ideas, opinions and insights of eminent business personalities from all spheres of the industry. Industry-Academia Interface has always been the strength of The Indira Group which also ensures the best campus placements in India. This year's event was graced by GMs, CMOs, Branding Heads, Directors and Presidents of numerous super brands including Paytm, Reckitt Benckiser, BIG FM, Tata Motors Ltd, Shree Maruti Courier Services Pvt. Ltd., Radio Mirchi, Myntra, Google, Sheroes Money, Cisco Systems, IBM, Godrej and Future Generali India Life Insurance, etc. The event was streamed live on platforms such as Zoom, Facebook, & YouTube and was attended by more than 1500 management students of Indira Institute of Management Pune, Indira School of Business Studies, Indira Global Business School and Indira College of Engineering and Management, Pune. The event concluded on a high note with a promise to come back next year with more brands and business stalwarts.









Distinguished Alumnus of ISBS



Batch: 2013 - 15

Mr. Praveen Mishra

Senior Procurement Manager -Logistics Ab InBev India

He has over 7 years of experience in Logistics. He is responsible for direct & indirect sourcing activities in a large-scale Global Multinational Corporation in Supply Chain consulting. He has his expertise in the field of CAPEX, MRO & Tail Spend Projects in consumer product industries. Praveen has been contributing to the Alma Mater by sharing his experience with the current students and helping them in choosing a career in Operations & Supply Chain Management.



Batch: 2013 - 15

Ms. Aarti Pawar

Team Manager Credit Suisse

A finance professional she was associated with the reputed Goldman Sach's as a Senior Associate handling Investment Banking Operations as a part of FX process. She has a total of 7+ years of experience in Investment Banking Operations and is now currently working with Credit Suisse as a Team manager. Aarti has frequently visited the Alma Mater in delivering sessions and guiding students in choosing the right career for their future post MBA.



Batch: 2013 - 15

Mr. Sai Naidu

Associate Vice President **HSBC**

A finance professional, Sai started his career with Darashaw & Company as an Investment Manager. He has a total experience of 7+ years working in the finance industry with top MNC's like HDFC, AK Capital before moving to HSBC as an AVP. Sai has been contributing in developing the skills of the students and guiding them in choosing the right career in finance domain.



Batch: 2014 - 16

Mr. Kapil Thakare

Application Development Senior Analyst Accenture

A Marketing professional, Kapil started his corporate journey with Niche Software Solutions as a Client Relationship Executive. After working in the Digital domain with Merkle Sokrati, Kapil joined TIBCO as a Marketing Operation Specialist overlooking the marketing activities of the firm. Currently he is working as a Application Development Senior Analyst with a reputed organization Accenture and helping them scale. Kapil has also been an active contributing member and has guided the curious minds of students when it comes to technology related inputs for MBA graduates.



Batch: 2014 - 16

Mr. Kashish Jain

Senior Manager -Corporate Finance Group Aditya Birla Group

A finance professional, Kashish started his corporate journey with HDFC Bank and is now currently working with the prestigious Aditya Birla Group as a Senior Manager looking after the Corporate Finance of the Group. Kashish has been immensely supportive and also represents Alumni stakeholders in the Advisory Board of ISBS. He is actively involved in giving back to the Alma Mater in terms of guiding the students with Mock PI and sharing his corporate experience.



Batch: 2014 - 16

Mr. Rohit Jadhav

Corona Greens

A Marketing professional, Rohit always wanted to get into Entrepreneurship right from his MBA days. Its been more than a decade now since his Entrepreneurial venture saw the day of light and has served clients from all across the nation. Rohit has always been the go to alumni for students who needed guidance in Entrepreneurship and has been a regular visitor to the Alma Mater for Summer Internships and even for Final Placements for MBA students.



Batch: 2015 - 17

Mr. Yogesh Kumbhar

Consultant **KPMG** India

A Marketing professional, Yogesh started his corporate journey after his MBA with Tata Technologies as Security Analyst (Risk & Compliance). After an illustrious 3 years at Tata, Yogesh moved to TMF Group as a Security Assurance Specialist and now is working with KPMG India as a Consultant. Yogesh has been contributing to Alma Mater in various activities like Panel Discussions, Mock PI and has helped the students in choosing the right career by sharing his expertise.



Batch: 2015 - 17

Mr. Dhanaraj Patil

Territory Manager JSW Steek

A Marketing professional, Dhanaraj started his career as Executive Trainee in Hindustan Coca – Cola Beverages Pvt. Ltd and moved up.

Student Activities

Nexus (Students Council)

We at INDIRA strongly believe that "challenges can be converted into opportunities with hard work and an integrated approach." All student activities are conducted through total student involvement and participation. We strive to emulate the principles of teamwork and synergy, so as to derive greater benefits. The Student's Council is headed by a President and a Vice- President and acts as a guiding system for the Institute's success. The council comprises of various committees such as: -

Student Clubs and Committees

ISBS believes in nurturing "creative instincts" of its students so that their talent gets an apt platform to flourish.



In Genius

The Marketing Club

Indira School of Business Studies focuses on providing a platform for students to enrich their exposure to the "real world". The club put strong prominence on grooming and sharpening student's skills. The aim of the club is to make students ready and equip them to face competitive times ahead. The Marketing Club motivates students to participate in various activities and achieve knowledge in a fascinating manner.

ISBS believes in making the entire learning process interesting through various activities. Marketing Club activities were conducted online to enhance student's creativity, thinking ability in the area of marketing and help boost their confidence in order to develop leadership qualities and also make them well aware of the current scenario of the marketing world.

Activities conducted for the Academic year 2021-22:

- 1. I'm Brand Blogger: Compelling brand stories build trust, increase customer loyalty, and inspire engagement. Today's customers are interested in what your business stands for, not just the services you offer or the quality of your products. That's why every brand needs to tell its story. The participants found out what brand storytelling is, learn how to write a brand story that stays on their customer's mind, and discover inspiring examples of brand stories.
- **2. Ad enactment :** The participant shall either enact any advertisement of their choice or present their own ad of any hypothetical product.
- **3. Mingle with Jingle :** The participant shall either sing original jingle of a Brand or create their own lyrics to showcase their creativity.















Finovate

The Finance Club

Finovate - The Finance Club is a student driven initiative to provide a platform for students to improve their quantitative and analytical thinking abilities. It is an effort towards developing high end qualities in students as finance professionals. The club assists in extending practical financial education with job-specific knowledge and conducts several activities to enhance domain knowledge. Finance Club tries to bridge the gap between the student expertise and industry expectations. It ensures that students are better prepared to handle the complexities and challenges of the business world. Every year the Finance Club organizes a series of activities and workshops to ensure that students are abreast with all the current trends in finance.

Activities conducted for the Academic Year 2021-2022:

- 1. Fun with Finance: Under Fun with Finance Quiz had been conducted in two rounds i.e. Financial Literacy GK round and FINWIN Movie clip round which has tapped almost all the aspect from finance. Students have enthusiastically participated and have enjoyed and learned lot many new things during the activity.
- 2. NISM Workshop: Students enriched their knowledge with Mr. Rohit Warman, Trainer with SEBI and NISM. The topics covered during the session to make student ready for Financial Market Quiz Contest. Students have learned many terms such as Mutal Fund, SIP, Equity, Primary and Secondary Market.
- **3. Guest session on Union Budget:** The session was conducted by Dr. Manasi Phadke, project consultant and economist. The topics covered during the session were the factors needed to be considered for framing budget, what all transactions will come under Capital and Revenues heads, Article 280, Tax distribution proportion, Capex etc.

Ensemble (Unite, Learn, Soar)

The HR Club

Ensemble (Unite, Learn, Soar), stands for enhancing the skills and competencies of students through various competitions. It is a forum for discussion and interaction and a platform to share and learn. The HR Club strongly believes in the thought that "A leader is one who knows the way, goes the way, and shows the way." The HR Club - Ensemble has various objectives that it follows such as Identifying modern approaches in Human Resources Management and training students, organizing and conducting panel discussions and training courses, to help stimulate interest in HR as a career, develop decision making skills, leadership skills and interpersonal skills needed in the corporate world, to uphold the highest ideals in HR management, enhancing the recognition and value of our profession and to bring out and develop innovation and creativity among the students of HR The HR Club constantly strives to come out with ways to bring out the passion of students through wide array of activities.





AROHAN (E-Cell)

Arohan (E-Cell) has been constituted with the broad purpose of building an entrepreneurship-oriented culture within the institute. The objective is to encourage students to enhance their enterprising skills to benefit the external stakeholders (Industry and Society at large). The Cell achieves this by providing students with the space, time, training, support and opportunities to engage with internal and external stakeholders.

GOING DIGITAL

When everything is getting digital now, E-cell also conducted all the activities on various online platforms quite successfully. Students also got the opportunity to be part of numerous activities defying geographical limitations.

Activities conducted for the Academic Year 2021-2022:

- **1. EOGSEA-TheGlobalStudentEntrepreneurAwards(Zoom):** Students participated in a premier global competition for students who own and operate a business while attending college or university. Students also got the opportunity to listen to global leaders and successful Entrepreneurs.
- **2. Young Indians, Kolkata, Yuva Conclave 2020 (Zoom) :** Students got an opportunity to interact with experts from diverse fields like design Thinking, Rhythm Healing, Family Business and other masterclasses. They also had engaging sessions like Zumba, wildlife filming, live bands, making money out of passion etc. Students participated with great enthusiasm in this mega event.
- **3. SELL BY SELF a pitching competition (Zoom) :** Students participated in an online product pitching competition arranged by Entrepreneurship and Innovation vertical wherein students were given a particular product and they were supposed to prepare instant pitch for the same. It was a national level competition wherein more than 300 students participated across the country.
- **4. Online E-Course- Entrepreneurship Development Course (MS Teams) :** Online Entrepreneurship Development Course (E-course) is the program which focuses on imparting enterprising skills among the students. It is a 40-hour course spread across two semesters, which gives exposure towards entrepreneurship through interactions with the industry experts. Students learnt how to Ideate, how to make B-plans, how to prepare blueprint for their startup, how to prepare a Go-To-Market strategy etc.

Other activities conducted under E cell

- 1. **SPPU Innofest :** SPPU annual entrepreneurship summit Innofest 22 was organised on 16th and 17th March 2022. Students got the opportunity to listen to various successful entrepreneurs and thought leaders under the same. It inspired students to become problem solvers for the society and come up with start-ups providing sustainable solutions.
- **2. TiE Biz Quotient Bplan Competition :** TiE The Indus Entrepreneurs Pune Chapter had organised a Business plan competition across colleges in Pune. The competition was held in 4 levels
 - 1. Institute level
 - 2. Intra college Level
 - 3. Pune chapter Finale
 - 4. International level competition

A global pitch competition for collegiate start-ups. The program is conducted across various cities by the local TiE Chapter. Participants are provided mentoring, bootcamps and workshops before pitching to a jury panel at the local pitch competition. The winners represent the chapter at the global competition and compete for cash prizes worth \$100,000+.

10 teams registered for the ISBS Level. All the 10 teams presented and defended their business ideas very well in the first screening round. Each idea was evaluated based on research, problem identification, uniqueness of solution, clarity of implementation and future potential.

We have 3 teams as college level runners up for TiE Biz Quotient Competition:

Finale Result for TiE Bplan Competition - BIZ QueTiEnt

- **1. Finale Winner :** Team SPGH Solar Services (for Solution towards Sustainability & Environment and Technical Expertise)
- **2. Finale Runner-up :** Team Hey Roomie! (Liked the Uniqueness, problem Identification and Thought process)
- **3. Special Appreciation :** Team Oxyplants (liked Branding and simplicity of the plan)



DOR (Alumni Cell)

Alumni Cell works as a bridge between the alumni and students, both at the corporate and personal level. We look up to our alumni, as they are our best ambassadors in the corporate world and vital link in the Industry-Institute Interface. "An engaged alumni network allows ISBS to benefit from the skills and experience of our graduates, by offering their support to our current students, to the institution and to each other. If alumni are informed and engaged, they would remain our most loyal supporters and our best ambassadors, offering invaluable marketing and promotion across their personal and professional networks." Talented alumni also have a wealth of experience and skills to share with current students via sessions. In certain cases, this could go even further with alumni offering to practically support students in work

placements and help them launch their careers. "Creating an engaged alumni network is beneficial for us because engaged graduates are much more likely to "give back" to the Institute; that could be, for example, by coming back and sharing their experiences with prospective and current students - there are no better ambassadors for your Institute than your alumni!" ISBS have called alumnus from various sectors like BFSI, Retail, Manufacturing, Consulting, FMCG any other related sectors to interact with students, to share their knowledge and to share their experience.

INVICTUS (Sports Cell)



Students, who are under constant pressure to learn and excel, need space and time to relax and revitalize themselves. The sports committee organizes OMT tournaments such as cricket, basketball, volleyball, football, badminton, yoga and fitness to enliven the sporting spirit and enable students to feel rejuvenated.

Activities conducted for the Academic Year 2021-2022:

- **1. SPORTACUS**: After almost two years, a flagship event, SPORTACUS was held offline. INVICTUS organized thrilling sports on March 5th and 6th, 2022, which served to resurrect sporty and sentimental memories for students.
- **2. Walkathon**: The fun filled sports activity "Map My Walk" concluded by team INVICTUS. Students enjoyed virtual run of 3 and 5 kms starting from anywhere. They mapped the distance with Strava application and reported the walk.



3. ZUMBA: Online sessions of ZUMBA conducted. Ensuring that students remained mentally and physically fit while staying indoors, by organizing amazing activities under Zumba and laughter Yoga along with educating the students about balanced diet and Nutrition!!



UDAAN (Cultural Cell)

The Cultural Committee is largely driven by students' representation from every program on campus.

This committee a ids in the holistic developmentof students by making them complete and organized. It provides a platform for students to showcase their talent by organizing events and by representation in various intercollege competitions.

In these unprecedented times immense amount of effort was taken by the students and faculty. From learning the bits and bobs of this new technology to starting full-fledged online events. The success of the online events speak volumes to our dedication and sincerity. In the difficult times of the pandemic in the lockdown when everything was completely shut down, Team UDAAN once again proved themselves.

We successfully turned live Induction event (Talent Hunt) online ones just to ensure every student constructively uses his or her time academically as well as activity-wise. While Celebration of Women's day was a complete joyous event done by students on campus.

Activities conducted in the year 2021-2022:

1. Talent Hunt

(Solo Singing, Solo Dancing, I too have a Talent)

- 2. Women's Day celebration
- 3. Traditional Day Celebration









PEHEL (CSR Cell)



"PEHEL" at ISBS aims to develop sensible, responsible, seasoned top professionals. The students aim to use the committee as a venue for creating awareness and learning of contemporary social and environmental issues in the context of sustainability and corporate social responsibility.

ISBS is imparting quality education to the leaders and entrepreneurs of tomorrow. Apart from giving cutting edge knowledge we belief in involving our students in various Experiential Learning initiatives so that they become more responsible and sensitive to social and environmental issues. One of the platforms made available to our students is their involvement in various CSR activities. Students have regular visits to various NGOs caring for Old Age people, Mentally & Physically Challenged friends to bring smiles in their lives.



Our students participate in several CSR activities on individual and Institutional levels. We are actively involved in several social and environmental initiatives of Government departments, Industry Chapters, neighbouring NGOs, and Corporate houses.

As a part of our commitment for a better society and a greener planet, ISBS students of 2020-22 and 2021-23 batch conducted various activities. In spite of the Covid pandemic challenge they wholeheartedly participated in CSR activities showing their intent of becoming responsible citizens and caretakers of society and the environment.

Activities conducted for the Academic Year 2021-2022:

- 1. Logo Competition
- 2. Seed Ball Distribution and Plantation
- 3. Save Sparrow Week
- 4. Navkshitij: Helping Hand to Disable
- 5. Donation Drive: Aas Foundation
- 6. Eco-Friendly bags Distribution: 5th June World Environment Day.



IT & Branding Committee

"IT & Branding Committee is the art of aligning and becoming knowledgeable, likeable and trustable."

The IT & Branding committee of Indira School of Business Studies, Pune, is a brainchild of Prof. Chetan Wakalkar (Group Director-IGI)

It was formed with the objective of making an emotional connection with the outside world and thus create a unique brand identity to set ISBS apart by reflecting on its strengths, values, and mission as a place of learning. Having a social media presence is not optional in today's competitive era. To gain competitive advantage, the ISBS branding team continually strives to create a sense of pride for students, teachers, parents, and their alumni, by coming out with various branding initiatives.

Activities conducted online for the Academic Year 2021-22

- **1. Enterpre'Now' :** Quiz on startups & unicorns on Instagram
- **2. Re-Incarnation :** Students had relaunch posters wherein they have made some changes in name, tagline etc. for dead startups /unsuccessful brands.
- **3. Elevator Pitch :** Students have used emojis, quotes, names of movies etc. to express the business that they want to start on Instagram platform
- **4. Beyond the Tank :** In this activity 4-5 generic questions have rolled out on Insta story to judge business acumen of students.

International Connect 46 | Indira School of Business Studies

X Culture

X-Culture was launched in 2010. The main idea of the project is to provide students in International Business / International Management courses at universities around the world with an opportunity to experience first-hand challenges and learn the best practices of international collaboration. Working in international teams of 5-7 students for about eight weeks, students develop a business proposal for an international company and write a report that details the economic feasibility of the idea and provides guidelines for its implementation. The project is usually offered as a part of an International Business/ Management program (and related courses) and constitutes 20-40 percent of the course grade/mark. Upon completion of the project, students and professors receive free highresolution print-ready electronic certificates and recommendation letters. It is imperative to keep in mind that the X-Culture project is an international interaction/collaboration exercise and not a test of knowledge. Thus, the task is designed so that the project involves maximum cross-culture interactions and international business problem solving so that the students could gain the firsthand experience in these areas.

Students engaged in following areas:

- 1. Competitive Position Analysis
- 2. Identify New Promising Markets
- 3. Market Analysis
- 4. Market Entry Mode
- 5. Pricing Strategy
- 6. Promotion Channels
- 7. Marketing Strategy
- 8. Finances
- 9. Trade regulations



Principles for Responsible Management Education (PRME)

ISBS as an advanced signatory to the Principles for Responsible Management Education (PRME) is committed to the six principles of PRME (1: Purpose, 2: Values, 3: Method, 4: Research, 5: Partnership, 6: Dialogue) The PRME which is a UN initiative is inspired by Global Compact driving businesses to engage in socially responsible and sustainable business practices. ISBS declares its willingness to progress in the implementation, within our institution.

Mr. Shardul Gondhali student of ISBS, from MBA Batch 2020-22, has been selected by PRME as "Student Leader" to represent UN PRME Global Students Regional Leader in Southern Asia-India. Under PRME, ISBS has done various activities aligned with principles like Breast Cancer Awareness, Case Study Completion, Indira Employability Skills Enhancement Program (IESEP), Indira Global Leadership Lecture Series.

Under PRME students had attended some international lecture series in the year 2021-2022

- 1. 5th Gender Equality Summit 2022
- 2. Inclusive Technology and Innovation in mitigating Climate Crises.
- 3. Driving Positive Societal Change: Insight from Global Business Leaders





Indira Global Leadership Lecture Series (IGLLS)



The year 2020-2021 was a challenging year for humanity. The coronavirus (COVID- 19) plunged the world into an unprecedented education crisis that affected over 1.2 billion learners. The pandemic drove us to explore new models of delivering education that could augment the physical classroom. Yet how quickly we rose to the challenge! IGI launched "Virtual Vidya" - A virtual Teaching - Learning Training Program. Virtual Vidya was an initiative by Indira Group of Institutes, which was designed, specifically for teachers to familiarize them with the latest virtual Teaching - Learning methodologies and learning platforms. Live online sessions through Impartus, MS-Team, Google Classroom, Zoom.





















Mr. Frank Wang

President-Thena Capital Taiwan **Topic:** IGLLS- My Investment Journey

Date: 12.02.2022

Mr. Charles Streegan

President-PT Pacific Furniture, Indonesia

Topic: IGLLS - Finding Happiness,

Defining Motivation Date: 15.02.2022

Mr. Steven Myers

Founder & CEO,

YATCO - The Official MLS of Yachting **Topic:** IGLLS-Timing is Everything!

Date: 22.02.2022

Ms. Tasha Jamaluddin

Managing Director Epcon Industrial System

Topic: IGLLS-Resilience in the face of Chaos: Skills and insights for Managing an organization

Date: 09.03.2022

Ms. Dayala Dagher Hayeck

Mangling Director- NATCO **Topic:** IGLLS - Leading Bankrupt

Country

Date: 16.03.2022

Mr. Milan Prochaska

Praque,

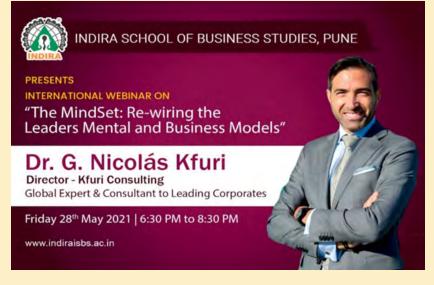
Czechoslovakia based Pvt Investor **Topic:** IGLLS - My Take on Leadership - From School to Life

Date: 18.03.2022

Mr. Ian Forbes

Chairman - Forbes Capital, Executive Deputy Chairman -Bud Chem, Serial Entrepreneur **Topic:** IGLLS - Are you a moth or a candle? Are you a cog or a wheel?

How to get rich! Date: 22.03.2022



International Webinar

"The Mindset Re-wiring the Leaders- Mental &Business Models"

by Global Expert -Dr. G. Nicolas Kfuri. "Leadership is the capacity to translate vision into reality."-Warren Bennis

Innovation is taking two things that already exist and putting them together in a new way. -Tom Freston

An international webinar was organized for ISBS students in which Dr G. Nicolas Kfuri, Director -Kfuri consulting shared amazing insights on the topic "Essentials of Innovation: Building a Company that Thinks without a box".

It was a wonderful session full of learnings. Few penned down key takeaways from this session were -Identifying the opportunities, First act then plan, Discover the emerging markets, Sustaining and Disruptive Innovation and how it changed people's life.

- Date: 29th March 2022
- Time: 3 pm- 4.30 pm
- Topic: Essentials of Innovation: Building a Company that Thinks Without a Box
- Mode of Session- Online Zoom

Post Graduate Research Centre

ISBS has a separate unit dedicated to the Research and Development programs for faculty members. The objective of PGRC is to encourage faculty members to actively take up meaningful research projects; to help generate and extend knowledge useful to industry, society and student community. All faculty members collectively contribute to the general objective of PGRC which is to build a centre of excellence. PGRC assists faculty members in their endeavour to engage in good quality research and capacity building. Various internal and external FDPs are organized every year. Faculty members attend workshop/ conferences and FDPs at various prestigious institutions including IIMs. ISBS has a separate provision in the Annual Budget for PGRC for their faculty members.

Management Development Program 2022

Management Development Programs at ISBS Pune are designed to provide working executives with insights into managerial concepts and techniques relevant for formulating and implementing strategies in various functional areas. Training on Personal Effectiveness, Behavioural Science, Sales Management, Negotiation Skills, Sustainability Leadership Skills, Outbound training and Psychometric Assessments are focused.



















Grievance Committee 2021-22

According to AlCTE's Establishment of Mechanism for Grievance Redressal, Regulation 2012, the Grievance Redressal Committee has been constituted with the objective of resolving the grievances of students, parents and others. All the aggrieved students, their parents and others may hence forth approach the Grievance Redressal Committee.

| | Student Grievance Committee 2021-22 | | | | |
|------------|-------------------------------------|--|------------|-----------------------------------|--|
| Sr. No. | Name of the Committee Members | Designation in Committee | Mobile No. | E-mail-ID | |
| 1 | Dr. Renu Bhargava | Chairperson | 9890669774 | renub@indiraedu.com | |
| 2 | Dr. Abhijeet Bobde | Secretary | 9769211665 | abhijit.bobde@indiraisbs.ac.in | |
| 3 | Dr. Komal Singh | Faculty Co-ordinator | 9624038181 | komal.singh@indiraisbs.ac.in | |
| 4 | Dr. Manmohan Vyas | Member- Faculty | 9552503733 | manmohan.vyas@indiraisbs.ac.in | |
| 5 | Ms. Manya Mishra | Student Council Representative (Batch 2020-22) | 8007822622 | manya.mishra@indiraisbsmba.edu.in | |

Internal Complaints Committee 2021-22

Internal Complaints Committee has been constituted by the Director with the powers vested in him/her by the Governing council of ISBS as per the Governing Council meeting held on 29th June 2013 to address Internal Complaints Committee (ICC) activities with the broad purpose of creating a fair workplace with gender equality. The cell is specially created to prevent or deter the commission of acts of gender inequality and sexual harassment and to provide the procedure for the resolution, settlement or prosecution of acts of sexual harassment and gender biases by taking all steps required.

The following are the Internal Complaints Committee members for the Academic Year 2021-2022:

| | Internal Complaints Committee 2021-22 | | | | |
|------------|---------------------------------------|---|------------|--|--|
| Sr. No. | Name of the Committee Members | Designation in Committee | Mobile No. | E-mail-ID | |
| 1 | Dr. Kalpana Deshmukh | Presiding Officer | 9764929158 | kalpana.deshmukh@indiraisbs.ac.in | |
| 2 | Prof. Amrita Karnavat | Faculty Member | 9429787345 | amrita.karnavat@indiraisbs.ac.in | |
| 3 | Prof. Tanay Kurode | Faculty Member | 7875202818 | tanay.kurode@indiraisbs.ac.in | |
| 4 | Ms. Sharvari Ratnakar | Non-teaching staff member | 9850898864 | sharvari.ratnakar@indiraisbs.ac.in | |
| 5 | Mr. Madhukar Jadhav | Non-teaching staff member | 9763617683 | madhukar.jadhav@indiraisbs.ac.in | |
| 6 | Mr. Chinmay Sontake | Student Member - MBA (Batch 2020-22) | 7066771343 | chinmay.sontake@indiraisbsmba.edu.in | |
| 7 | Ms. Anjana | Student Member - MBA (Batch 2020-22) | 9525292433 | anjana.2020@indiraisbsmba.edu.in | |
| 8 | Ms. Shiwani Sewaiwar | Student Member - MBA (Batch 2020-22) | 8669117198 | shiwani.sewaiwar@indiraisbsmba.edu.in | |
| 9. | Ms. Prachi Bhavsar | Student Member - MBA (Batch 2021-23) | 9370105948 | prachi.bhavsar@indiraisbsmba.edu.in | |
| 10. | Mr. Yogeshwar Nighojkar | Student Member - MBA (Batch 2021-23) | 9168293937 | yogeshwar.nighojkar@indiraisbsmba. edu.in | |
| 11. | Ms. Gauri Kulkarni | NGO Member | 9657998921 | savali.gauri@gmail.com | |

Anti-Ragging Committee

Ragging is the term used for the "Initiation Ritual" practiced in higher education institutions but sometimes it involves abuse, humiliation or harassment of new entrants or junior students by the senior students. It often takes a malignant form wherein the newcomers may be subjected to psychological or physical torture. Ragging has ruined countless innocent lives and careers. To root out ragging in all its forms from universities, colleges and other educational institutions, this committee has been formed in every educational institute under the guidelines given by Hon'ble Supreme Court in 2007. ISBS has zero-tolerance policy on ragging, which is a punishable offence.

What Constitutes Ragging?

Any disorderly conduct whether by words spoken or written or by an act which has the effect of teasing, treating or handling with rudeness any other student, indulging in rowdy or undisciplined activities which causes or is likely to cause annoyance, hardship or psychological harm or to raise fear or apprehension thereof in a fresher or a junior student or asking the students to do any act or perform something which such student will not in the ordinary course and which has the effect of causing or generating a sense of shame or embarrassment so as to adversely affect the physique or psyche of a fresher or a junior student.

Preventive Machinery for Ragging at ISBS

Anti-Ragging Committee

- Includes representaon from Faculty, Administrave staff, Legal Counselor, Social Acvist, Students and Parents.
- Responsible for following the compliance norms for Ragging. Meets twice a year in regular course, but in case of any exigency, committee meets within 7 days of mishap.

Anti-Ragging

- Responsible for making surprise visits to Hostel, Canteen, and College Campus.
- Includes Faculty and Administration representative.

Mentoring Cell Squad

- Consist of Student Mentor (Senior to Juniors)
- Behind every 6 Junior students,
 1 Senior Student Mentor is assigned.

Meetings and Quorum

The tenure of the committee is one year and is instituted at the beginning of every academic year. Meetings are biannual for this committee.

The quorum required for the meeting will be 3 members.

- a. Chairperson / Secretary
- b. Faculty Representative
- c. Administration Representative.

| Anti-Ragging Committee 2021-22 | | | | |
|--------------------------------|-------------------------------|---|------------|--|
| Sr. No. | Name of the Committee Members | Designation in Committee | Mobile No. | E-mail-ID |
| 1 | Dr. Renu Bhargava | Chairperson | 9890669774 | renub@indiraedu.com |
| 2 | Dr. Mrityunjay Kumar | Secretary | 9987994617 | mrityunjay.kumar@indiraisbs.ac.in |
| 3 | Dr. Komal Singh | Faculty Co-ordinator | 9624038181 | komal.singh@indiraisbs.ac.in |
| 4 | Dr. Manmohan Vyas | Member - Faculty | 9552503733 | manmohan.vyas@indiraisbs.ac.in |
| 5 | Dr. Arvind Burande | Member - Faculty | 9922802674 | arvind.burande@indiraisbs.ac.in |
| 6 | Mr. Madhukar Jadhav | Admin coordinator | 9763617683 | madhukar.jadhav@indiraisbs.ac.in |
| 7 | Mr. Chintaman Dhengale | Member - Administration | 9284073984 | chintaman.dhengale@indiraisbs.ac.in |
| 8 | Ms. Manya Mishra | Student Member - MBA (Batch 2020-22) | 8007822622 | manya.mishra@indiraisbsmba.edu.in |
| 9 | Mr. Sumit Deshmukh | Student Member - MBA (Batch 2020-22) | 8411026669 | deshmukh.gulabrao@indiraisbsmba.edu.in |
| 10 | Mr. Parag Mehta | Student Member- MBA(Batch 2021-23) | 8983759702 | parag.mehta@indiraisbsmba.edu.in |
| 11 | Adv. Nelson Narohna | Member - Counsellor | 9665094671 | adv.nelsonnoronha@gmail.com |
| 12 | Ms. Gauri Kulkarni | Representative - NGO | 9657998921 | savali.gauri@gmail.com |

| | Anti-Ragging Squad 2021-22 | | | | | |
|------------|-------------------------------|--------------------------|------------|-----------------------------------|--|--|
| Sr. No. | Name of the Committee Members | Designation in Committee | Mobile No. | E-mail-ID | | |
| 1 | Dr. Komal Singh | Faculty Co-ordinator | 9624038181 | komal.singh@indiraisbs.ac.in | | |
| 2 | Dr. Manmohan Vyas | Member- Faculty | 9552503733 | manmohan.vyas@indiraisbs.ac.in | | |
| 3 | Dr. Mrityunjay Kumar | Secretary | 9987994617 | mrityunjay.kumar@indiraisbs.ac.in | | |
| 4 | Dr. Arvind Burande | Member- Faculty | 9922802674 | arvind.burande@indiraisbs.ac.in | | |
| 5 | Mr. Madhukar Jadhav | Admin coordinator | 9763617683 | madhukar.jadhav@indiraisbs.ac.in | | |

Drug / Alcohol Policy

Students of Indira are expected to abstain from drugs and alcohol during their stay at the institute. Violation of this policy will lead to the cancellation of admission.

Dress Code

At Indira, we believe in inculcating a sense of discipline and belonging in the students by observing a strict dress code. Students are expected to wear formal dress (shirt, trouser & tie for gents; western formals/salwar kameez for ladies) throughout the week, except on Saturdays which will be observed as 'casual-day'. On the occasion of guest lectures, seminars, etc., students are expected to be dressed in the Indira uniform (blazers, tie, shirt, trouser). A student failing to adhere to the dress code will not be allowed to attend lectures and will face strict disciplinary action.

Hostel Rules

The boys' and girls' hostel at Indira has a set of rules which must be adhered to strictly by all students. Each hostel is headed by a warden who acts as a facilitator and observer to maintain discipline in the hostels and ensure its smooth functioning. Students opting to stay in the hostel will have to sign an undertaking in accepting the rules set by the management. Ragging of any type will not be accepted and the concerned students' admissions would be cancelled

Summer Internship Program

Summer Internships have grown to become an important criterion to judge B-Schools competitiveness. Exposure to a variety of work cultures forms a significant part of the wholesome educational experience imparted in any eminent B-School. It is only logical that ISBS, as part of its internship program, is a witness to representation from leading firms, across the country.

Many organizations now offer online internships as part of the New Normal online working philosophy, making corporate work more accessible and ecologically responsible. Indira School of Business Studies worked closely with multiple organizations to ensure that online SIPs offered the perfect opportunity for students to work towards a successful career from the comfort of their homes.

For students at ISBS it was a unique opportunity to gain a fresh perspective about the corporate world, to unleash their inner potential and make the most of the opportunity available to gain meaningful insights in the way various companies drive their businesses.

Final Placements at ISBS

ISBS has stood strong during these difficult times in past 2 years and has shown great resilience in the terms of placements. We did not experience any decline in the number of recruiters or the packages offered and placements commenced at a brisk pace with reputed companies despite the pandemic and its adverse ripple effects on the global economy. As things were getting normal, many companies preferred to come on campus for placement interviews.

During these tough times, the efforts taken by the Central Placement Cell and Faculty yielded positive results by placing more than 70% of the students with high salary packages in reputed companies such as TCS, Deloitte, ITC, MRF, Marrico, HDFC, ICICI, and a few more from diverse sectors. We attribute the outstanding placements as an affirmation by the corporate world of the highly relevant management-centric education. We strive to deliver to our students year after year.



More than 250 companies conducted virtually as well as on-campus placement

Students were also allowed to choose projects under the "Desk Research" category, thereby giving them an opportunity to broaden their research horizons. Online & desk research internships were an ideal option for management graduates as it allowed them to gain industry experience without having to commute. Some of the perks of online internships were -

- 1. Working on real projects with experienced professionals
- 2. Expert guidance, personalized online orientation, and coaching from their supervisors at the place of work.
- 3. Helped to articulate their experience, skills, and strengths thus enabling them to be corporate ready.
- 4. Provided an excellent opportunity for students to explore a particular field of study in more detail.
- 5. Got a first-hand feel of a specific industry, while developing vital communication and time management skills.
- 6. Provided interns with a chance to polish up their remote work skills.
- 7. Drives about 50% of the eligible students at ISBS received offers of 6 Lakhs and above during this period.

The highest package stands for ₹12 Lakhs per annum and the average salary is ₹5.68 lakhs per annum.

Achieving Campus Placements for Management students in an unprecedented time such as this is a true statement of the value of the experience at ISBS. This stellar success is a testimony to our students' resilient caliber in navigating the industry's shifting trends and their future journey as young business leaders of tomorrow.

Sector BFSI

Name of the Company

- · Bajaj Finserv Health
- ICICI Prudential Life Insurance
- Pagar Book
- · Bajaj Finserv Direct Limited
- Bajaj Finserv Ltd
- · Aditya Birla Health Insurance
- Godrej Housing Finance
- · Bajaj Finance Ltd.
- Kotak Life Insurance
- · Aditya Birla Capital
- PNB HOUSING FINANCE
- Tata Capital Financial Services
- Nippon Life India Asset Management
- Home First Finance Company
- · HDFC Ltd.
- ICICI Prudential Life Insurance Company
- ICICI Securities Limited
- JM Financial
- HDFC Bank
- · SBI Mutual Funds
- ESAF Small Finance Bank
- · Axis Securities Limited
- Federal Bank
- ICICI Securities
- Angel Broking
- Tata Capital Financial Services Limited
- SBI CAPITAL
- Motilal Oswal
- · Nippon Life India Asset Mgnt. Ltd.
- Development Credit Bank
- AXIS BANK
- ANZ
- ICICI Bank
- Kotak Mahindra Bank
- IDFC First Bank Limited
- WheelsEMI Private Limited
- · Bajaj Allianz General Insurance
- · Wheels EMI
- HDFC Life
- Citi Bank

Sector IT/ITES

Name of the Company

- Kalyani Tech
- Marico Ltd.
- Cybage Software Pvt. Ltd.
- Wipro Enterprises Pvt. Ltd.
- Yash Technologies
- · Genie Infotech Pvt. Ltd
- Persistent
- Furlenco
- · Fis Global.
- Tata Technologies
- Nielsen Corporation
- Extramarks
- XL Dynamics
- Capgemini
- Avalara technologies Pvt Ltd
- eEmphasys
- eClerx
- TechAim Information Technologies Pvt. Ltd.
- NeilSoft
- Schlumberger
- Persistent Systems Ltd
- Aloha Technology
- UAS International Group of Companies
- CRBtech
- TIBCO Software
- Tech Mahindra
- · Aloha Technology Pvt. Ltd
- · CVENT
- Onward Technologies
- KPMG
- Atos Syntel
- · Cybage Software Pvt. Ltd
- Tata Consultancy Services TCS
- eEmphasys
- Veritas Technologies
- Volkswagen IT Services
- Neeyamo
- KPIT
- Infosys Limited

Sector Consultancy

Name of the Company

- Pinclick
- Whitehat JR
- Neeyamo
- TSL Consulting Pvt. Ltd
- The Capital Box
- Darashaw & Co. Pvt. Ltd.
- Deloitte
- Huron Consulting Group.
- E&Y Ernst & Young
- PWC
- The Seekers
- Elastic Run
- Cátenon
- · Talent Corner HR Services Pvt. Ltd
- Allied Analytics

Sector FMCD

Name of the Company

- Berger Paints
- · Hettich India Pvt. Ltd.
- · Boyd & Moore Executive Search
- · Cease Fire
- · Godrej & Boyce
- Indigo Paints
- Johnson Controls
- Exide Industries
- Panasonic Life Solutions India Pvt. Ltd.

Sector Manufacturing

Name of the Company

- · Kalyani Technoforge Ltd
- Icertis
- SKOLAR SKLR EDTECH PVT LTD
- Force Motors
- Repos Energy India Pvt. Ltd.
- KSB Tech Private Ltd
- Alfa Laval
- Bridge group Solutions
- Haier
- Repos Energy
- JK Cement Itd
- MRF Tyres

Sector **Real Estate**

Name of the Company

- Square Yards Pvt Ltd.
- · Markets & Markets
- · Wisteria Real Vision Pvt Ltd
- Paranjape Schemes Construction
- Kolte Patil Developers Ltd
- NJ Group
- Property Pistol

Sector **E-Commerce**

Name of the Company

- Naukri.com
- Paytm

Sector **Education**

Name of the Company

- Jaro Education
- BYJU'S
- Ur Own Teacher
- Learning Roots

Sector **Automobile**

Name of the Company

- RE/MAX V
- Piaggio Vehicles
- Maruti Suzuki

Sector Retail

Name of the Company

- Storekaro
- Reliance Retail

Sector FMCG

Name of the Company

- · Everest Industries
- Anukul Chandra Foods
- · Haldiram Pvt. Ltd
- Nestle
- ITC
- · Coca Cola
- Mother Diary

Sector Telecom

Name of the Company

- Reliance Jio
- Vodafone Idea Ltd

Sector Research Name of the Company

- Data Bridge Market Research
- SG Analytics

Sector **Hospitality**

Name of the Company

 Mahindra Holidays and **Resorts India Limited**

Sector Logistics Name of the Company

Mahindra Logistics



- IndiaMART
- PhonePe
- First Cry

































































































































































Campus **Placements**

Following are some of the distinguished placements for the 2020-22 batch

The ISBS Program at IGI believes in the holistic development of students, and the academic calendar serves as the foundation of the agenda, with a strong emphasis on co-curricular activities. In order to mould productive and result-oriented managers of the future, our Career Development Program is taught concurrently along with the main program. Such job-oriented career development opportunities result in a robust placement season every year.





Sumit Deshmukh

Company: Trinamix Stream: MBA (OSCM) Packages: 6 Lakh



Shreya Bhosale

Company: Deloitte
Stream: MBA (Finance)
Packages: 7.6 Lakh



Shubham Kinge

Company: Deloitte
Stream: MBA (Marketing)
Packages: 7.87 Lakh



Chinmay Sontake

Company: Deloitte
Stream: MBA (Finance)
Packages: 7.6 Lakh



Bhavesh Bele

Company: Deloitte
Stream: MBA (Finance)
Packages: 7.87 Lakh



Jatin Singhal

Company: PWC
Stream: MBA (Finance)
Packages: 5.52 Lakh



Yashodeep Patil

Company: Deloitte Stream: MBA (Finance) Packages: 7.87 Lakh



Nikhita Rudagi

Company: PWC Stream: MBA (Finance) Packages: 5.52 Lakh



Smruti Lachake

Company: Deloitte Stream: MBA (HR) Packages: 7.6 Lakh



Anjana

Company: PWC Stream: MBA (Finance) Packages: 5.52 Lakh



Anirudha Vispute

Company: Deloitte
Stream: MBA (Finance)
Packages: 7.6 Lakh



Evangeline Jebraj

Company : Catenon Stream : MBA (HR) Packages : 6 Lakh



Manya Mishra

Company: Deloitte
Stream: MBA (Finance)
Packages: 7.6 Lakh



Pallavi Priya

Company: PhonePe Stream: MBA (Marketing) Packages: 5.08 Lakh



Sanket Kulkarni

Company: PhonePe Stream : MBA (Marketing) Packages: 5.08 Lakh



Abhijeet Dhamdhere

Company: Ernst & Young Stream : MBA (OSCM) Packages: 4 Lakh



Utkarsh Mhetre

Company: PhonePe **Stream**: MBA (Marketing) Packages: 5.08 Lakh



Pranav Alone

Company: Ernst & Young **Stream**: MBA (OSCM) Packages: 4 Lakh



Uday Khillare

Company: PhonePe Stream : MBA (Marketing) Packages: 5.08 Lakh



Sagar Raut

Company: Ernst & Young Stream : MBA (OSCM) Packages: 4 Lakh



Yash Salunkhe

Company: PhonePe **Stream**: MBA (Marketing) Packages: 5.08 Lakh



Pratik Mahajan

Company: Marico

Stream: MBA (Marketing) Packages: 5.5 Lakh



Prashant Razdan

Company: Makebot **Stream**: MBA (Marketing)

Packages: 7 Lakh



Ajinkya Patil

Stream

Company: Hashedin by

Deloitte : MBA (Finance)

Packages: 8.1 Lakh



Samiksha Shirsat

Company: Makebot **Stream**: MBA (Marketing)

Packages: 7 Lakh



Soham Shinde

Company: Hashedin by

Deloitte

Stream: MBA (Marketing)

Packages: 8.1 Lakh



Shruti Ugle

Company: L&T Infotech Stream : MBA (Finance) Packages: 4.15 Lakh



Geetesh Jadhav

Company: Hashedin by

Deloitte

Stream: MBA (Marketing)

Packages: 8.1 Lakh



Shivani Sewaiwar

Company: L&T Infotech **Stream**: MBA (Marketing) Packages: 4.15 Lakh



Kshitij Dhanvijay

Company: Hashedin by

Deloitte

Stream: MBA (Marketing)

Packages: 8.1 Lakh



Janmejai Singh

Company: HDFC Bank Stream : MBA (Finance) Packages: 6.57 Lakh



Shubham Sharnagat

Company: Amura Marketing Stream : MBA (Marketing)

Packages: 5 Lakh



Pooja Patil

Company: Morningstar Stream: MBA (Finance) Packages: 3.5 Lakh



Rahul Dubey

Company : IndiaMart
Stream : MBA (Finance)
Packages : 5 Lakh



Manjiri Kshemkalyani

Company: Morningstar
Stream: MBA (Finance)
Packages: 3.5 Lakh



Prithviraj Rathod

Company: Property Pistol
Stream: MBA (Operation)
Packages: 10.1 Lakh



Pratiksha Amritkar

Company: HDFC Life Stream: MBA (Marketing) Packages: 4.5 Lakh



Rachit Shah

Company: HDFC Ltd.
Stream: MBA (Finance)
Packages: 6.4 Lakh



Smruti Kadu

Company: HDFC Life Stream: MBA (Finance) Packages: 4.5 Lakh



Shruti Supare

Company: TATA Technology
Stream: MBA (Marketing)
Packages: 5.75 Lakh



Shivam Gosavi

Company: HDFC Life Stream: MBA (Finance) Packages: 4.5 Lakh



Shubham Kandalkar

Company: TATA Technology
Stream: MBA (Operation)
Packages: 5.75 Lakh



Disha Oswal

Company: HDFC Ltd.

Stream: MBA (Marketing)

Packages: 6.9 Lakh



Shardul Gondhali

Company: TATA Technology
Stream: MBA (Marketing)
Packages: 5.75 Lakh



Ruchita Wankhede

Company: HDFC Ltd.
Stream: MBA (Finance)
Packages: 6.9 Lakh



Ashutosh Pagare

Company: XpressBeesStream: MBA (Operation)Packages: 11 Lakh



Apoorva Jadhav

Company: TechAim Stream: MBA (HR) Packages: 5 Lakh



Mayur Pawar

Company : KalyaniStream : MBA (Operation)

Packages: 5 Lakh



Moreshwar Dhonge

Company: IndiaMart
Stream: MBA (Marketing)

Packages: 5 Lakh



Anshul Mandwariya

Company: Jana Small Finance

Bank

Stream: MBA (Marketing)

Packages: 4 Lakh



Kunal Tikaramji Ghagre

Company: Jana Small

Finance Bank

Stream: MBA (Marketing)

Packages: 4 Lakh



Akshit Purohit

Company: Jana Small

Finance Bank

Stream : MBA (Finance)

Packages: 4 Lakh



Arun Bhaskar Shetty

Company: Jana Small

Finance Bank

Stream: MBA (Finance)

Packages: 4 Lakh



Tushar Pandurang Tonge

Company: Jana Small

Finance Bank

Stream : MBA (Finance)

Packages: 4 Lakh



Mitesh Gadekar

Company: Jana Small

Finance Bank

Stream: MBA (Finance)

Packages: 4 Lakh



Sneha Chhayala

Company: NielsenIQ

Stream : MBA (Marketing)

Packages: 8 Lakh



Kalpesh Dilip Patil

Company: NielsenIQ

Stream: MBA (Marketing)

Packages: 8 Lakh



Pratik Arvind Chaudhari

Company: NielsenIQ

Stream : MBA (Marketing)

Packages: 8 Lakh



Sonawane Sanket

Company: NielsenIQ

Stream: MBA (Marketing)

Packages: 8 Lakh



Neha Khandhar

Company : NielsenIQ
Stream : MBA (Marketing)

Packages: 8 Lakh





Company : NielsenIQ
Stream : MBA (Marketing)

Packages: 8 Lakh



Aishwarya Laxmarao Chate

Company: NielsenIQ

Stream: MBA (Marketing)

Packages: 8 Lakh



Gokul Devising Rathod

Company: NielsenIQ

Stream : MBA (Marketing)

Packages: 8 Lakh



Akshay Pandhare

Company: TK Elevator

Stream : MBA (Operation)

Packages: 5 Lakh



Meet Rajesh Purohit

Company: Catenon

Stream: MBA (Marketing)

Packages: 6 Lakh



Ritvik Rastogi

Company: Catenon

Stream: MBA (Marketing)

Packages: 6 Lakh



Piyush Warulkar

Company : Berger Paints
Stream : MBA (Marketing)

Packages: 5.75 Lakh



Prasad Lakras

Company : Inspacco Stream : MBA (Finance)

Packages: 4 Lakh



Aditi Gaidhani

Company: FIS Global
Stream: MBA (Finance)
Packages: 9.98 Lakh



Prabhat Kumar

Company: HDFC Life
Stream: MBA (Marketing)
Packages: 4.2 Lakh



Suraj Pandit Shinde

Company: HDFC Bank
Stream: MBA (Marketing)
Packages: 6.75 Lakh



Mohit Ulhe

Company: Anand Rathi
Stream: MBA (Finance)
Packages: 5 Lakh



Rohit Markad

Company: HDFC Bank
Stream: MBA (Marketing)
Packages: 6.75 Lakh



Akashkumar Nawalkar

Company: Anand Rathi Stream: MBA (Finance) Packages: 5 Lakh



Pavan Lokhande

Company: HDFC Bank
Stream: MBA (Marketing)
Packages: 6.75 Lakh



Vishant Jadhav

Company: HDFC Bank
Stream: MBA (Finance)
Packages: 6.75 Lakh



Nandkishor Solanke

Company: HDFC Bank
Stream: MBA (Finance)
Packages: 6.75 Lakh



Shyam Bedre

Company: Eclerx
Stream: MBA (Finance)
Packages: 6.53 Lakh



Rupesh Patil

Company: HDFC Bank
Stream: MBA (Marketing)
Packages: 6.75 Lakh



Aditi

Company: Kotak Mahindra Bank

Bank

Stream: MBA (Finance)
Packages: 4.5 Lakh



Pratiksha Deshmukh

Company: HDFC Bank Stream: MBA (Finance) Packages: 6.75 Lakh



Pallavi Singh

Company: Jana Small Finance Bank Stream: MBA (Finance)



Chaitanya Koli

Company: Xanadu Realty
Stream: MBA (Marketing)
Packages: 5.3 Lakh



Shivani Holkar

Packages: 4 Lakh

Company: XpressBees Stream: MBA (HR) Packages: 1.8 Lakh



Mayur Babaladi

Company : NielsenlQ Stream : MBA (Marketing)

Packages: 8 Lakh



Ayushi Taksale

Company: Global Market

Insights

Stream: MBA (Marketing)

Packages: 5 Lakh



Laxman Kulkarni

Company: Global Market

Insights

Stream: MBA (Marketing)

Packages: 5 Lakh



Sameer Shejwal

Company: Global Market

Insights

Stream: MBA (Marketing)

Packages: 5 Lakh



Rajeshwari Patil

Company: ICICI Securities **Stream**: MBA (Finance)

Packages: 4 Lakh



Tejal Bagade

Company: ICICI Securities **Stream**: MBA (Finance)

Packages: 4 Lakh



Kushal Ganeshe

Company: ICICI Securities

Stream: MBA (Finance)

Packages: 4 Lakh



Mohit Chandane

Company: EVOSYS

Stream: MBA (Operation)

Packages: 4.5 Lakh



Abhishek Gramopadhye

Company: Fortune Business

Insights

Stream: MBA (Operation)

Packages: 3.2 Lakh



Radha Rahane

Company: HDFC Life **Stream**: MBA (Finance)

Packages: 4.5 Lakh



Insha Khan

Company: TATA Technology

Stream : MBA (HR)

Packages: 6 Lakh



Rajvardhan Mohite

Company: Grand View

Research

Stream: MBA (Marketing)

Packages: 6 Lakh



Sayali Dhumale

Company: Reliance Retail

Stream: MBA (HR)

Packages: 5 Lakh



Paras Bansod

Company: AU Small Finance

Bank

Stream: MBA (Marketing)

Packages: 2.5 Lakh



Ankita Shetty

Company: Anand Rathi **Stream**: MBA (Finance)

Packages: 4.5 Lakh



Naysaa Ahmed

Company: Alight Solution **Stream**: MBA (Marketing)

Packages: 12 Lakh



Devendra Mahankale

Company: BAGIC

Stream: MBA (Marketing)

Packages: 8.16 Lakh



Saurabh Yeola

Company: ICICI Prudential

Stream : MBA (Finance)

Packages: 4 Lakh



Niyati Sheth

Company: L&T Infotech

Stream : MBA (HR)

Packages: 4.15 Lakh



Saurabh katre

Company: Transparency Stream : MBA (Marketing)

Packages: 3.75 Lakh



Bhagyashri Thoke

Company: Transparency
Stream: MBA (Marketing)
Packages: 3.75 Lakh



Sakshi Deshpande

Company: Intelliswift Stream: MBA (HR) Packages: 5 Lakh



Shubham Pohkar

Company: Transparency
Stream: MBA (Marketing)
Packages: 3.75 Lakh



Yug Turkar

Company: Future Supply

Chain Solutions Ltd

Stream : MBA (Marketing)

Packages: 4.5 Lakh



Roshni Rayappa

Company: Smiths Detection
Stream: MBA (HR)
Packages: 5 Lakh



Snehal Dhandare

Company: Future Supply

Chain Solutions Ltd: MBA (Finance)

Stream: MBA (Finar Packages: 4.5 Lakh



Akshay Sahare

Company: Tata Croma
Stream: MBA (Operation)
Packages: 6.5 Lakh



Sachin John Vivek

Company: Future Supply

Chain Solutions Ltd

Stream: MBA (Operation)
Packages: 4.5 Lakh



Sidhant Jadhav

Company: Axis Bank
Stream: MBA (Marketing)

Packages: 4 Lakh



Rushikesh Shelke

Company: SG Group Stream: MBA (Marketing)

Packages: 5 Lakh















Awards and Accolades to Indira

Times of India Best B school Awards 2022

1. Included in top 150 Best B schools

World HRD Congress conducted in March 2022

- 1. Award for Best Academic and Industry Interface -Institutional category at World HRD Congress - IGI,
- 2. Global Education Awards Quality and Value-Based education in the country – IGI, Pune

Business Leader of the Year 2022

- 1. Women leader of the year award 2022 -Dr. Tarita Shankar
- 2. Achiever of the year award 2022 -Prof. Chetan Wakalkar

CMO Asia Education Awards 2021

- 1. Mr. Upendra Katageri Best Accounts Officer -Indira Group of Institutes, Pune
- 2. Mr. Vivek Ganmukhi Best Automation and Digitization - Indira Group of Institutes, Pune
- 3. Mr. Sachin Kamble IT Systems Award -Indira Group of Institutes, Pune
- 4. Mr. ShivajiPatil IT Infrastructure Award -Indira Group of Institutes, Pune
- 5. Mr. Eazaz R. Bagwan Best Project Manager -Indira Group of Institutes, Pune
- 6. Mr. Nandlal R. Prasad Best Administrative Officer -Indira Group of Institutes, Pune
- 7. Mr. Kishor Gaikwad Graphic Designer & Motion Artist Award -Indira Group of Institutes, Pune

National Education Awards 2021

Organizational Awards

- 1. Indira Group of Institutes, Pune -Best in Class Infrastructure & Facilities
- 2. Indira School of Business Studies, Pune - Best B-School using Technology in Education.

Individual Awards

Ms. Madhuri Sathe - Award for Outstanding Contribution to Education (Placements)

National Awards for Excellence in Education 2021

- 1. Indira Group of Institutes, Pune -Best Educational Group using Technology in Education
- 2. Indira School of Business Studies, Pune -Top Private B-School (Western Region)
- 3. Dr Santosh Mahajan -Leader of the Year (Marketing and Admissions)

Future of Tech Congress & Awards 2020

- 1. CBO of the Year Award 2020 Mr. Raji Thomas (Chief Branding Officer, Indira Group of Institutes, Pune)
- 2. Edutech Leader Award 2020 Mr. Santosh Kumar (Director-IT, Indira Group of Institutes, Pune)

Times of India Ranking Survey 2020

Indira School of Business Studies, Pune was ranked at No. 30 amongst top Private B-Schools.

ET NOW Global HR Excellence Awards 2020

HR Professional of The Year - Mr. Sandeep Gaekwad, Director- Administration & HR - Indira Group of Institutes,

Global Digital Marketing Awards 2020

Award for Best Social Media Campaign -Indira School of Business Studies, Pune

World BFSI Congress and Awards 2020

- 1. Young Achiever of the Year -Mr. Girish Parekh, Director, Accounts
- 2. Most Admired Human Resource Provider -Indira Group of Institutes, Pune

Asia Education leadership Awards -Singapore 2019

- 1. Education Leadership Award 2019 -Indira Group of Institutes, Pune
- 2. Outstanding Leader Award 2019 -Prof. Chetan Wakalkar (Group Director - IGI)

National Education Awards 2019

Best Institute Overall -Indira School of Business Studies, Pune

Innovative Education Leadership Awards

Individual Category

Prof Raji Thomas - IGI - Best Branding & Placement Officer

Organizational Category

Indira School of Business Studies, Pune - Best Institute Overall

Education Leadership Award -ET NOW 2018

Dr. Tarita Shankar - Women In Education Leadership Award (Excellence in Education) 26th Business School Affaire & Dewang Mehta National

Education Awards 2018

- 1. Best Institute Overall (With Highest Score) -Indira Group of Institutes, Pune
- 2. Best Corporate Relations Team -Indira Group of Institutes, Pune
- 3. Best Director in Information Technology -Mr. Santosh Kumar, Director - IT, Indira Group of Institutes, Pune

World Leadership Congress 2017

Education Entrepreneurship Award - Dr. Tarita Shankar

National Education Awards 2017

Organizational Category

- 1. Educational Institute that encourages leadership as a part of the curriculum - Indira Group of Institutes, Pune
- 2. Best Educational Group (Infrastructure & Facilities) -Indira Group of Institutes, Pune

ABP National Education Awards 2017

Institutional Award Category

Indira Group of Institutes, Pune -Best Educational Group (Infrastructure & Facilities)

DNA Innovative Education Leadership Awards 2017

Best Business School -Indira School of Business Studies, Pune.

ABP News -National Education Awards 2016

- 1. Institute for Best Academic & Industry Interface Award -Indira School of Business Studies, Pune
- 2. Outstanding B-School West -Indira School of Business Studies, Pune.

DNA Innovative Education Awards 2016

Social media awards

Best use of Social Media in Education -Indira Group of Institutes, Pune

World Education Congress - Global Awards for Excellence in Education, Leadership and Teaching 2015

- 1. Outstanding Education Entrepreneur -Dr. Tarita Shankar
- 2. Outstanding Institution Builder Prof. Chetan Wakalkar



The **Indira** Logo represents India's Spiritual wisdom over several millenniums. The spirit of enquiry and courage crystallizes Indira's mission to create the leaders of tomorrow by imparting education in line with the highest international standards and, to create a class of entrepreneurs and business leaders who will use the force of enterprise, not for personal gain, but with the wider social objectives, to improve the quality of life.

Institutes Under Indira Group

INDIRA INSTITUTE OF MANAGEMENT, PUNE www.indiraiimp.edu.in

INDIRA SCHOOL OF BUSINESS STUDIES, PUNE www.indiraisbsmba.edu.in

INDIRA GLOBAL BUSINESS SCHOOL, PUNE www.indiragbs.edu.in

INDIRA COLLEGE OF COMMERCE & SCIENCE, PUNE www.iccs.ac.in

INDIRA COLLEGE OF ENGINEERING & MANAGEMENT www.indiraicem.ac.in

INDIRA COLLEGE OF PHARMACY, PUNE www.indiraicp.edu.in

INDIRA INSTITUTE OF MANAGEMENT PGDM, PUNE www.indiraiimp.edu.in

INDIRA SCHOOL OF BUSINESS STUDIES PGDM, PUNE www.indiraisbs.ac.in

INDIRA COLLEGE OF ARCHITECTURE & DESIGN, PUNE www.indiraicad.ac.in

INDIRA NATIONAL SCHOOL, PUNE www.indiranationalschool.ac.in

INDIRA KIDS, PUNE www.indirakids.ac.in

INDIRA SCHOOL OF COMMUNICATION, PUNE www.indiraisc.edu.in





Shree Chanakya Education Society's



INDIRA SCHOOL OF BUSINESS STUDIES

89/2-A Tathawade, New Mumbai Pune Highway, Pune - 411033 Maharashtra, India Tel.: +91 20 66759407, 66759463, 66759500

Email: info@indiraisbsmba.edu.in, Website: www.indiraisbsmba.edu.in
Follow us on Social Media platforms:
Indira School of Business Studies - ISBS
Indira School of Business Studies
isbs_indira
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